

# **Webinar: European Digital Innovation Hubs (EDIH): Towards a service hub network for transformation**

**23 June 2020**



Työ- ja elinkeinoministeriö  
Arbets- och näringsministeriet

Welcome to the webinar on

# *European Digital Innovation Hubs*

Petri Räsänen, Development Director



Työ- ja elinkeinoministeriö  
Arbets- och näringsministeriet

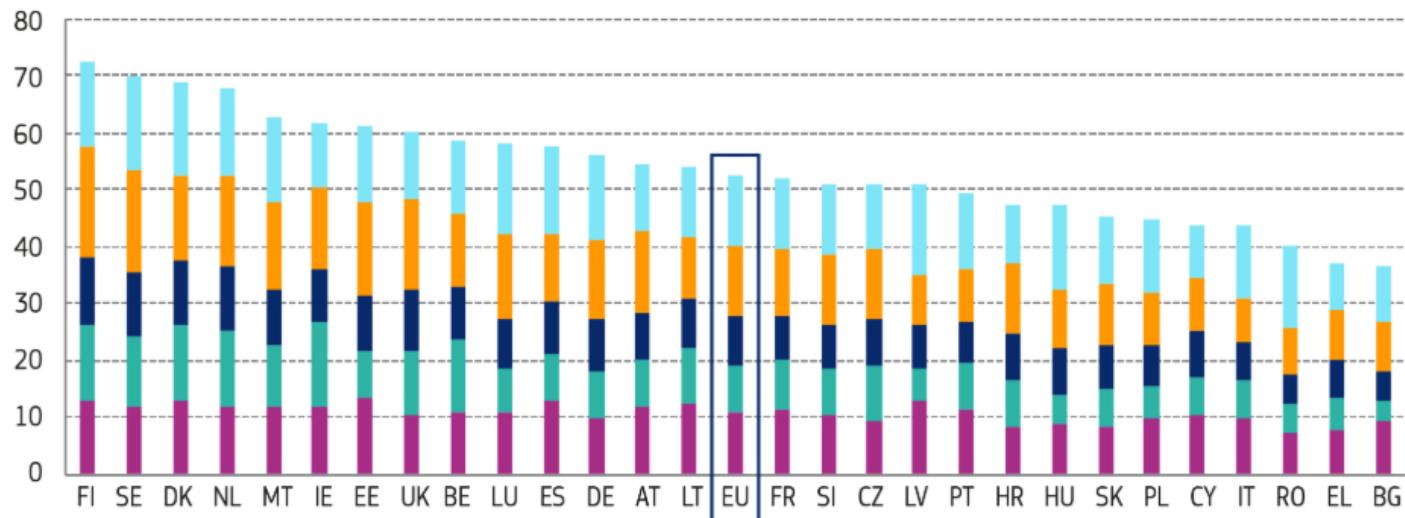
# How to maximise the impact of investments on European Digital Innovation Hubs for Finland and Europe?



Työ- ja elinkeinoministeriö  
Arbets- och näringsministeriet



CONNECTIVITY      HUMAN CAPITAL      USE OF INTERNET SERVICES      INTEGRATION OF DIGITAL TECHNOLOGY      DIGITAL PUBLIC SERVICES

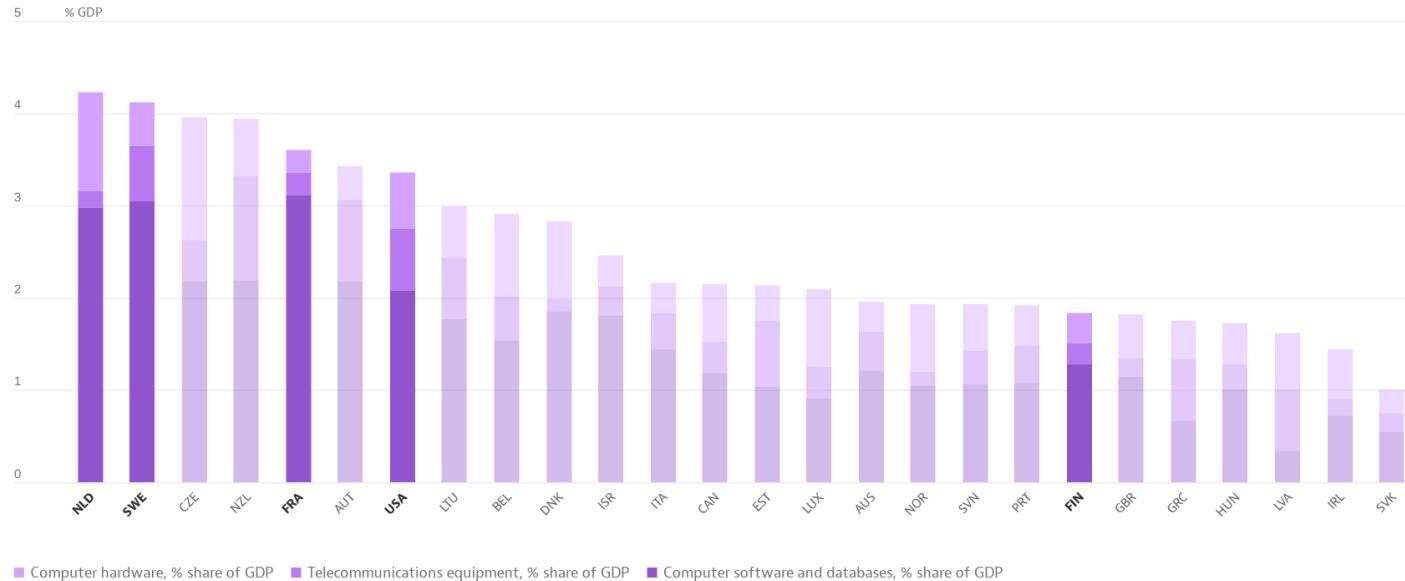


# ICT investment as a percentage of GDP

ICT investment as a percentage share of GDP. This indicator provides a measure of ICT diffusion throughout the economy. ICT investment refers to gross fixed capital formation (GFCF) of "information and communication equipment" and "computer software and databases", as defined by the System of National Accounts 2008 (SNA08).



For more information on this indicator visit <https://goingdigital.oecd.org/en/indicator/30/>



■ Computer hardware, % share of GDP ■ Telecommunications equipment, % share of GDP ■ Computer software and databases, % share of GDP

Source: OECD, National Accounts Statistics; Eurostat, National Accounts Statistics and national sources.

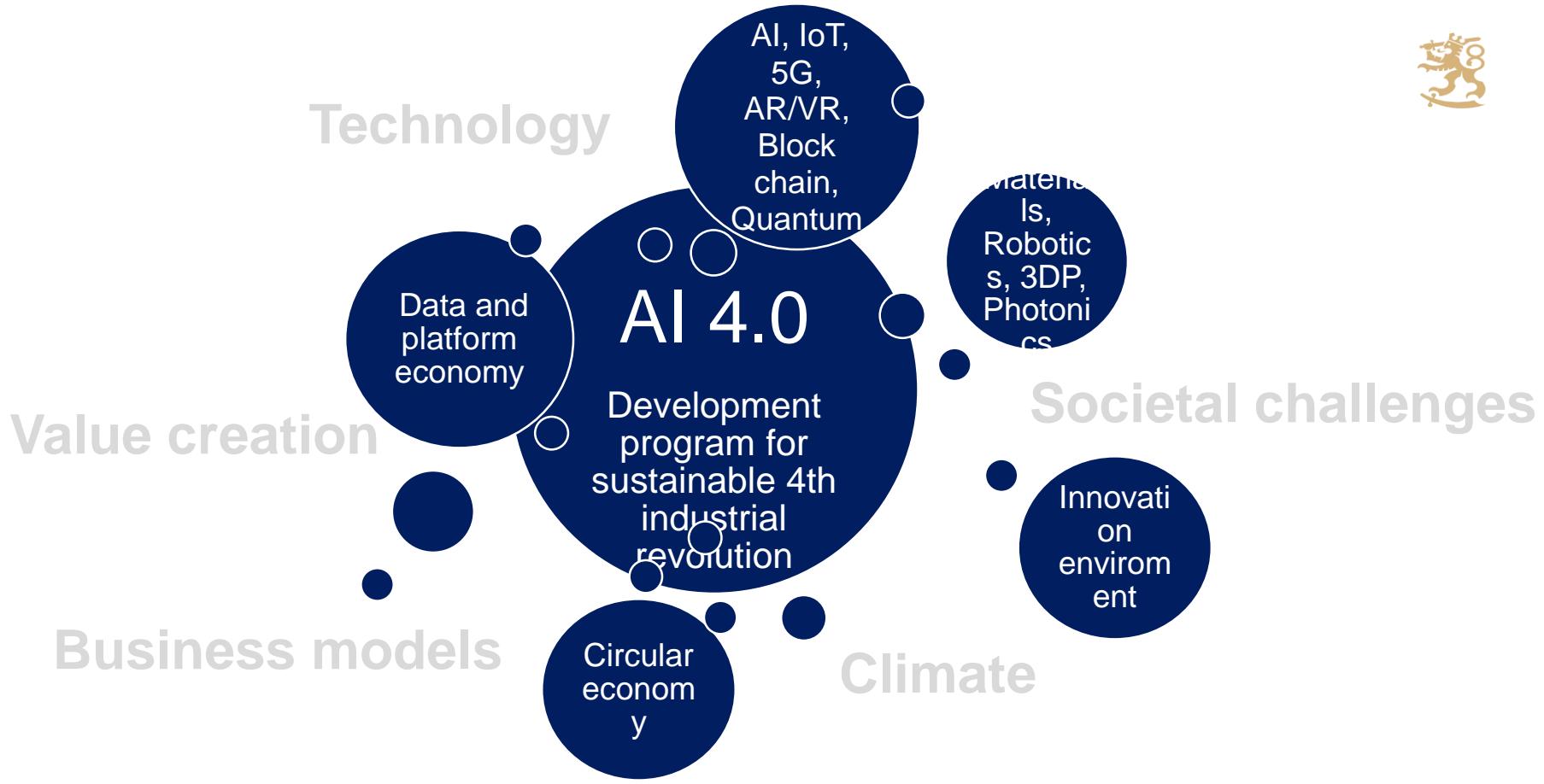
The statistical data for Israel are supplied by and under the responsibility of the relevant Israeli authorities. The use of such data by the OECD is without prejudice to the status of the Golan Heights, East Jerusalem and Israeli settlements in the West Bank under the terms of international law.



# The Finnish context of digital transformation



- Finland performs very well in human capital, infrastructure and public services, but not equally well in digital renewal of businesses and value creation
- Investments in ICT are at a comparatively low level → negative impact on prospects of productivity and employment
- Recovery from Covid-19 crisis calls for an accelerated digital transformation of businesses
  - EU: Green Deal + Europe Fit for Digital = Twin Transition → Green and Digital Recovery
- Roadmap for increasing RDI investments (4 % GERD) in place
- No overall strategy for the 4th industrial revolution in place



# AI 4.0 Objectives



- Improve productivity and sustainability by accelerating investments in digital transformation
- Create more versatile data-driven business ecosystems in industrial and service sectors
- Promote Finland's participation in European initiatives for digital sovereignty



# Welcome!

# Question 1



**Are digital innovation hubs now more relevant than before COVID-19?**

**Yes / No**

Join at  
**slido.com**  
**#2072**





# Digital Innovation Hubs in Digital Europe Programme – Current Status

European Digital Innovation Hubs (EDIH):  
Towards a service hub network for transformation  
23 June 2020

*Arian Zwegers*

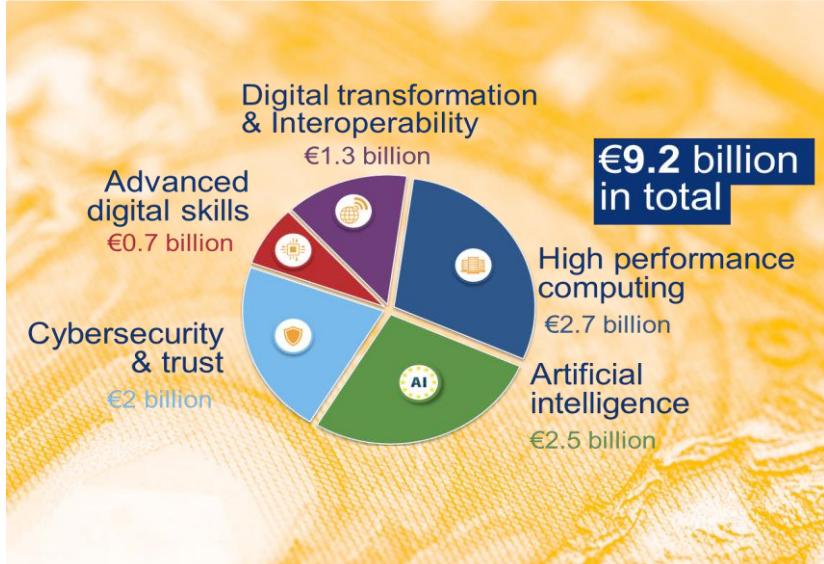
# Digital Europe Programme

*building strategic digital capacities and large-scale deployment of digital technologies*

## Why

- Compete globally
- Achieve scale through collective co-investments
- Regain control over Europe's value chains and ensure Europe's technological sovereignty
- Better address Europe's economic and societal challenges
- Ensure broad take-up of digital technologies across all regions of EU
- Support SMEs to acquire/access latest technologies and skills

## What



# Programmes are complementary

EU-wide collective effort				National regional and local		Financial instrument
Horizon Europe	Digital Europe	Connecting Europe Facilities	Health	Cohesion	Agriculture funds	InvestEU
Research Innovation	<p><b>Strategic capacities:</b> computing, data, testbeds, etc.</p> <p><b>Advanced digital skills</b></p> <p><b>EU-Wide deployment</b></p>	<p><b>Broadband and 5G roll out</b></p> <p><b>Connecting Communities</b></p>	<p>Data Spaces for Health telemedicine</p>	<p><b>Digital connectivity</b> in white and grey areas</p> <p>Support to enterprises in line with <b>Smart specialisation</b></p> <p><b>Digital skills</b> for all citizens</p>	<p>Making use of Big Data for <b>CAP monitoring</b></p> <p><b>Broadband rollout</b> in rural areas</p>	<p><b>Leverage private capital</b> for investments in SMEs, research, digital, infrastructure, skills...</p>

# Building essential digital capacities

High-performance computing



Artificial intelligence



Cybersecurity



Advanced digital skills



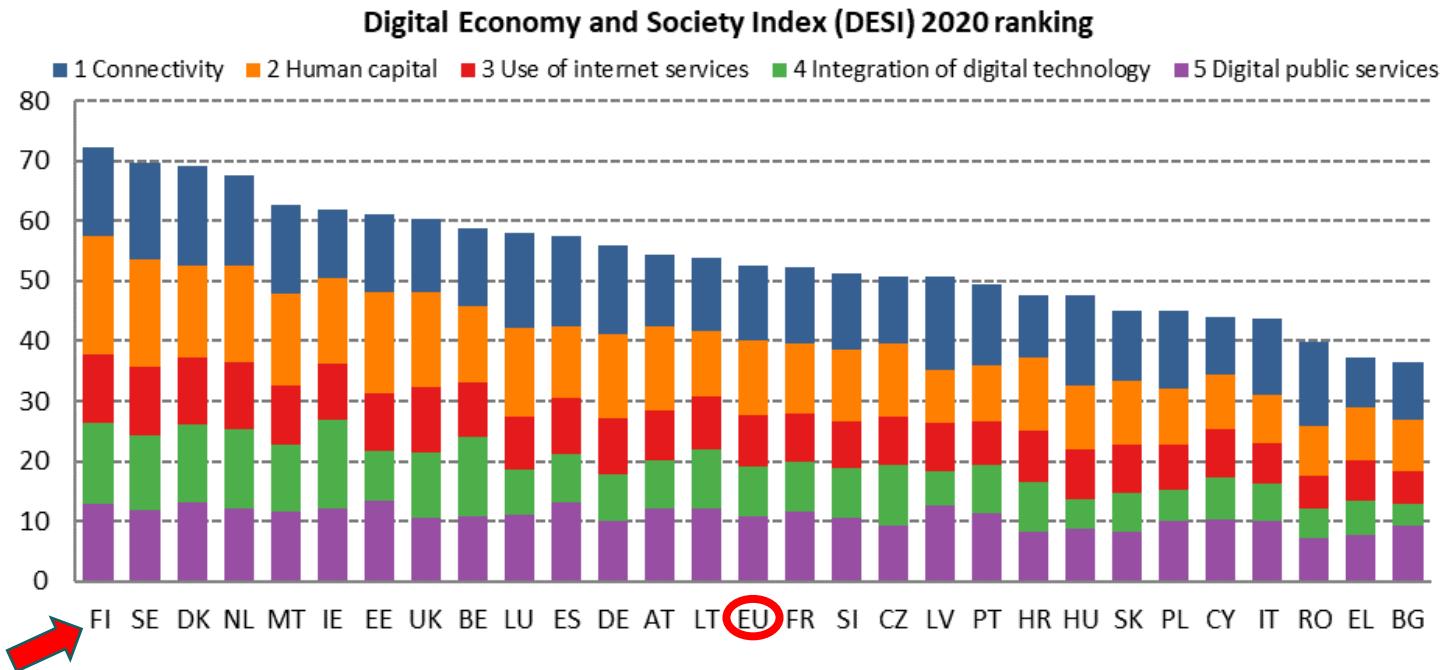
European digital innovation hubs



Deployments

# Where do we stand today?

European companies are not making the most of digital opportunities

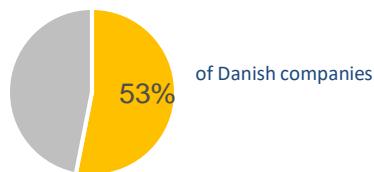


# Where do we stand today?

(section 1.1)

## Highly digitised companies across countries, sector, and size

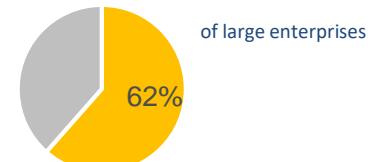
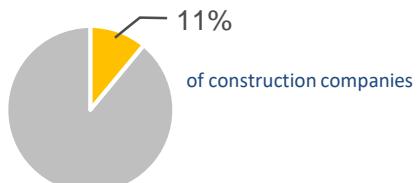
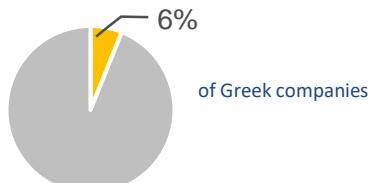
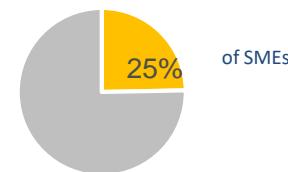
Countries



Sector



Size



In Finland:  
52% of companies

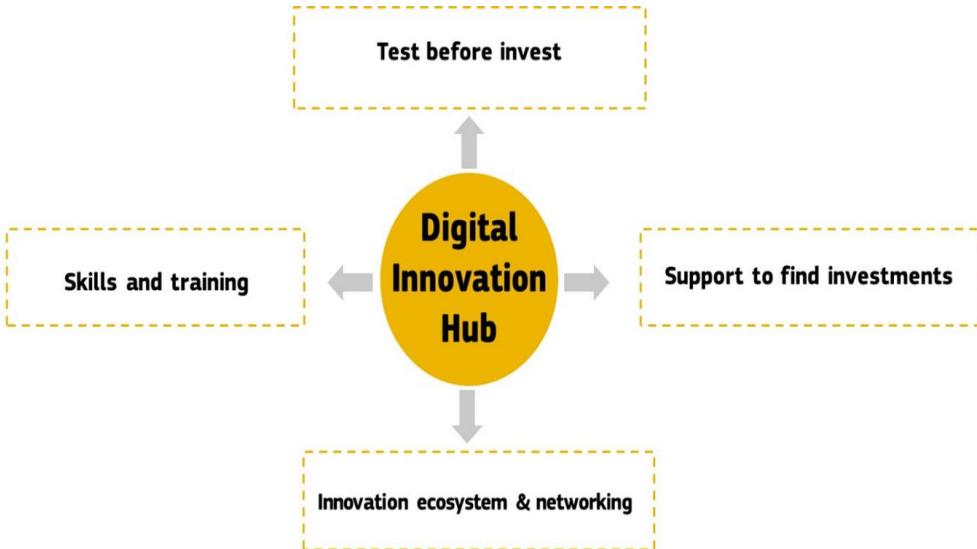
In Finland:  
78% in Professional, scientific,  
and technical activities vs 28%  
in Construction

In Finland:  
51% of SMEs vs 92% of  
large enterprises

# European Digital Innovation Hubs

(sections 1.3, 1.4)

A European Digital Innovation Hub is a single organisation or a coordinated group of organisations with complementary expertise, with a not-for-profit objective that provides technological expertise and experimentation facilities to enable the digital transformation of industry and the public sector.



- Typical participants:
  - Research and Technology Organisations, Technical Universities
  - In collaboration with:
    - Industry associations
    - Clusters
    - Enterprise Europe Network
    - Accelerators/Incubators
    - Innovation agencies
    - Vocational training institutes
- A geographically spread network of up to 240 EDIHs

# EDIH – What's new

(summary)



EU support for roughly one  
DIH per region



Co-investment with Member  
States and Regions



Supporting industry and public  
services



Focused on HPC, AI,  
Cybersecurity, Digital Skills



A strong European network of DIH

# EDIH Focus

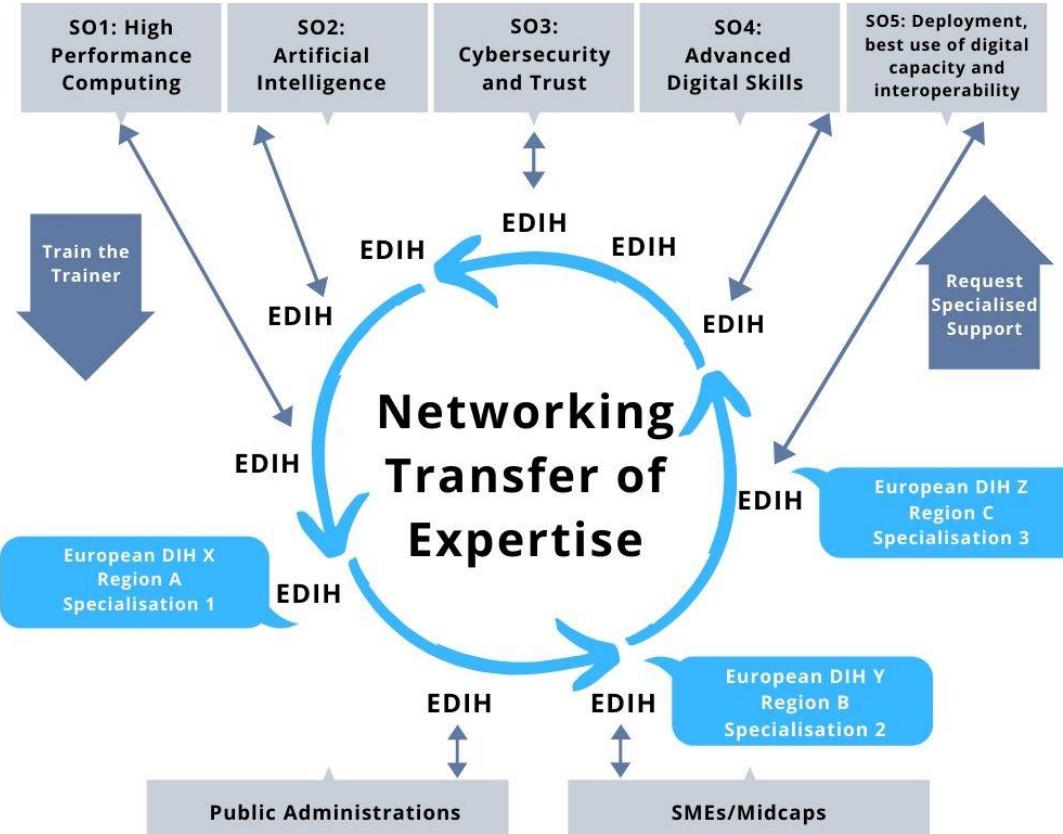
(section 2.5)

**Based on existing strengths and addressing future needs of local industry and/or public sector organisations**

DEP	Other Technologies	Application areas	Sector
AI, HPC, or Cybersecurity	Simulation Supply chain integration Blockchain, Advanced Materials, ...	Industry 4.0 Circular economy	Manufacturing
	Remote sensing, Photonics, Life-Science Technologies, ...	Precision farming	Agri-food
	Robotics, Simulation, ...	Exo-skeletons, Automated building	Construction
	Digital solutions for governments Blockchain, ...	Services for citizens, once-only principle	Public administration
	...	...	...

# Network of EDIHs

(section 2.6)



## Capacity building of EDIHs

- Grant for facilities and people to work in the hub, 50% co-funded by EU, and by MS or regions (ERDF may be used)
- Access to European capacities for digital transformation in HPC, AI, Cybersecurity
- Access to knowledge and facilities of other EDIHs
- Supported by “**Digital Transformation Accelerator**”, a central node that animates the network
  - Community building events
  - Training the hubs
  - Best practice sharing
  - Interactive catalogue of EDIHs
  - ....

# Performance monitoring: KPIs

(section 2.7)

- Number of businesses and public sector entities that have used the services of the European Digital Innovation Hub
- Number of Collaborations with other EDIHs and stakeholders outside the region at EU level
- Number of Infrastructures jointly shared / joint investments
- Digital maturity evolution of the entities that have been supported by the European Digital Innovation Hub

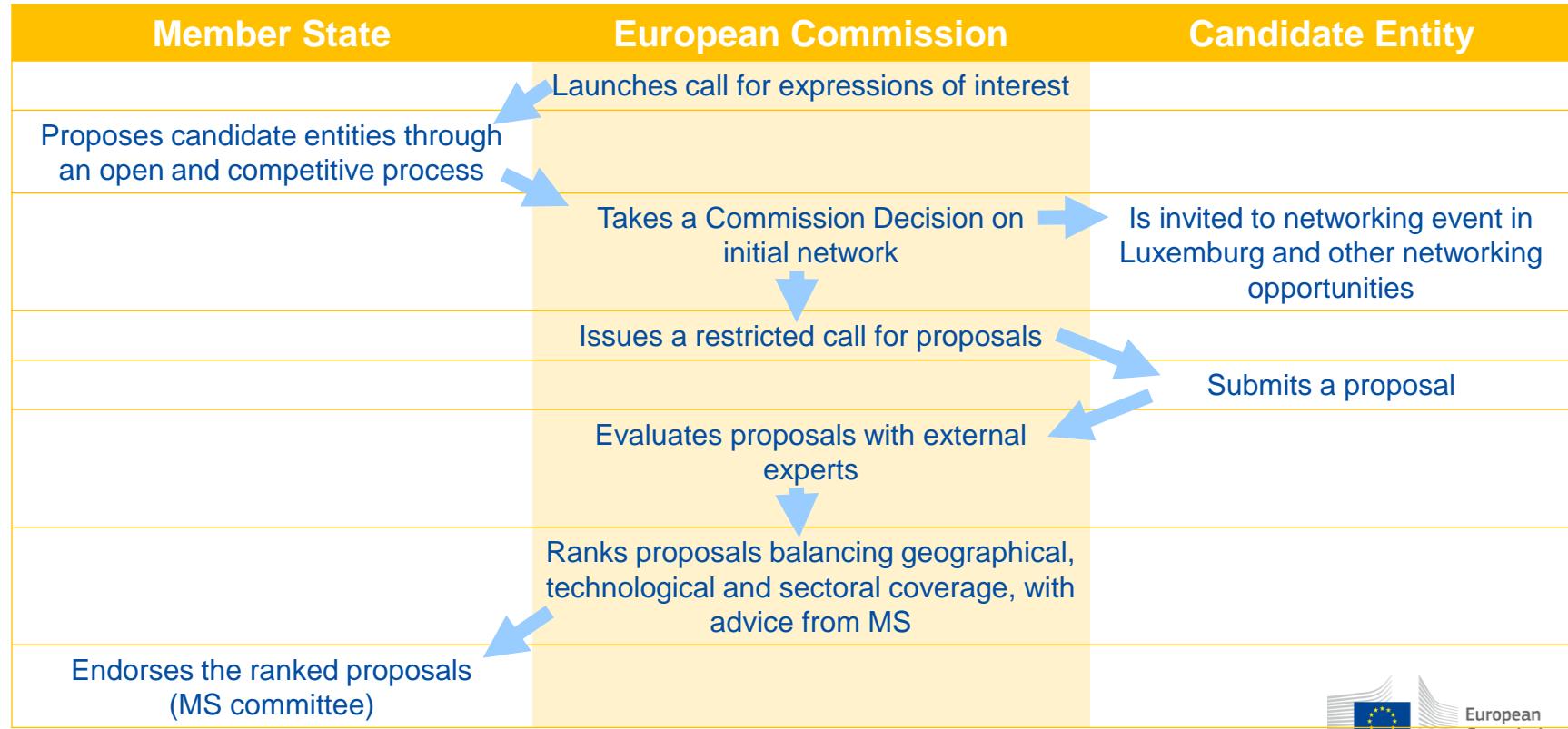
# Grants

(section 3.1)

- Direct and indirect eligible costs
  - Indirect costs = 7% of direct costs
  - Direct costs: e.g. purchase of hardware or software, depreciation of hardware or software, personnel costs of the EDIH for delivering digital transformation services, travel costs for hubs and local stakeholders to work with other hubs
- Price list for services to-be-provided, and estimated number of customers

# Two-Step Selection Process for first grants

(section 3.2)



# Selection Process – Next Steps

## Member States

- Designation of hubs by Oct 2020
- May use a light process, for instance Expression of Interest, identifying only core partners of the EDIH

## Commission

- Communication campaign with MS
- Finalisation of budget discussions on next MFF
- Fully digital EDIH networking event around 9-11 November 2020, organized with Luxembourg
- Restricted call: Q4 2020 (?)

# More information

- Digital Innovation Hubs
  - <https://ec.europa.eu/digital-single-market/en/digital-innovation-hubs>
- Digital Innovation Hubs in Digital Europe Programme
  - <https://ec.europa.eu/digital-single-market/en/european-digital-innovation-hubs-digital-europe-programme-0>
- Country contact points for European Digital Innovation Hubs
  - <https://ec.europa.eu/digital-single-market/en/news/country-contact-points-european-digital-innovation-hubs>

# Keep in touch

Arian Zwegers

European Commission

*Directorate-General for Communication Networks, Content and Technology*  
Artificial Intelligence & Digital Industry – Technologies & Systems for Digitising Industry Unit



[Arian.Zwegers@ec.europa.eu](mailto:Arian.Zwegers@ec.europa.eu)



[@DigIndEU](https://twitter.com/DigIndEU)

# Thank you



© European Union 2020

Unless otherwise noted the reuse of this presentation is authorised under the [CC BY 4.0](#) license. For any use or reproduction of elements that are not owned by the EU, permission may need to be sought directly from the respective right holders.

**Disclaimer:** The views expressed here are for further discussion with the MS.  
The EC cannot be held liable for any of the views expressed in this document.



## Question 2

**2. What should be the most significant benefit of EDIHs for companies in Finland?**

- ▶ Raising awareness
- ▶ Networking and ecosystem
- ▶ Testing and experimentation
- ▶ Advanced technological support
- ▶ Business model development support
- ▶ Access to finance and enabling investments

Join at  
**slido.com**  
**#2072**





# Finnish EDIH perspectives

June 23, 2020

Riikka Virkkunen  
Professor of Practice, VTT

23/06/2020    VTT – beyond the obvious



# Digital Innovation Hubs in Finland - background

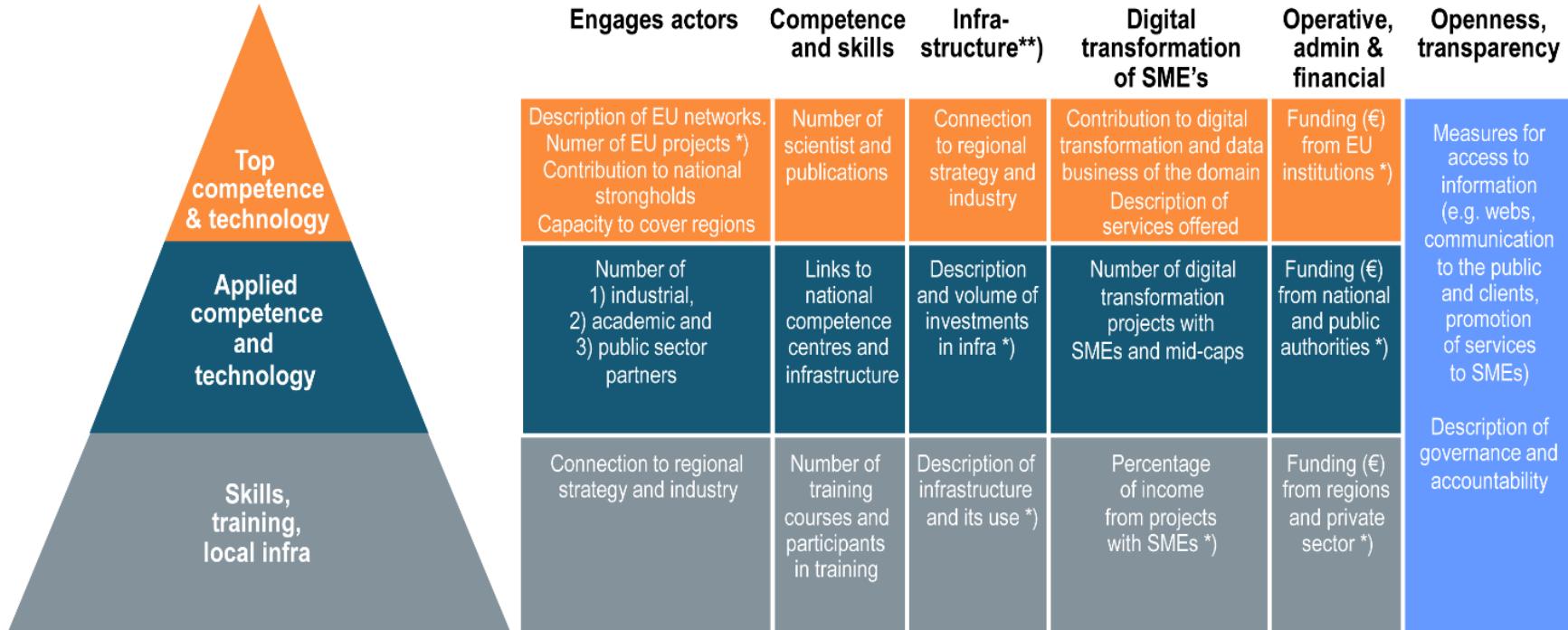
**Finland needs a network of DIHs that**

- is based on a national digitalization vision and targets
- rests upon Finnish strengths: sectors exploiting digitalisation and cutting edge digital technologies
- combines regional, national, European and global digitalization pursuits
- brings value to Europe and is consistent with European approaches

**Each Finnish DIH needs to have**

- an ambitious vision to reach for top competence and impact
- capacity to orchestrate ecosystems and combine regional/national/European targets
- a broad set of digitalisation services, in particular for SMEs, and support to data based business creation

# Digital Innovation Hubs in Finland - background

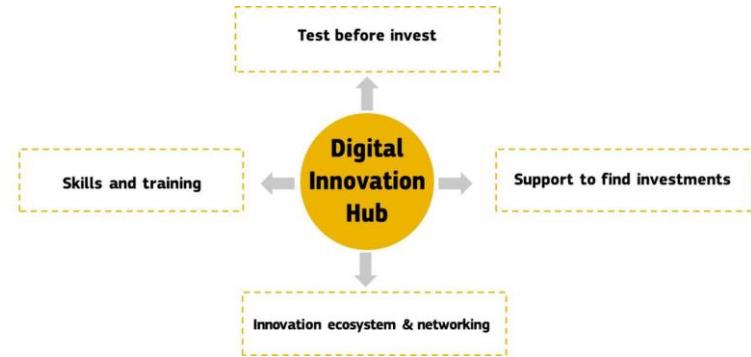
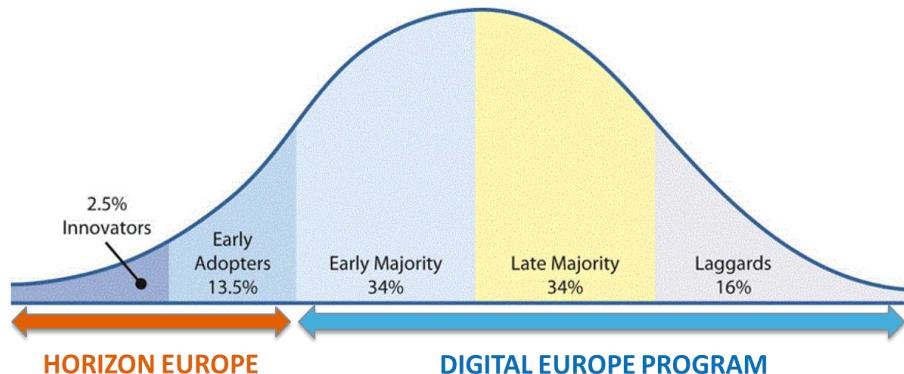


\*) during last 3 years

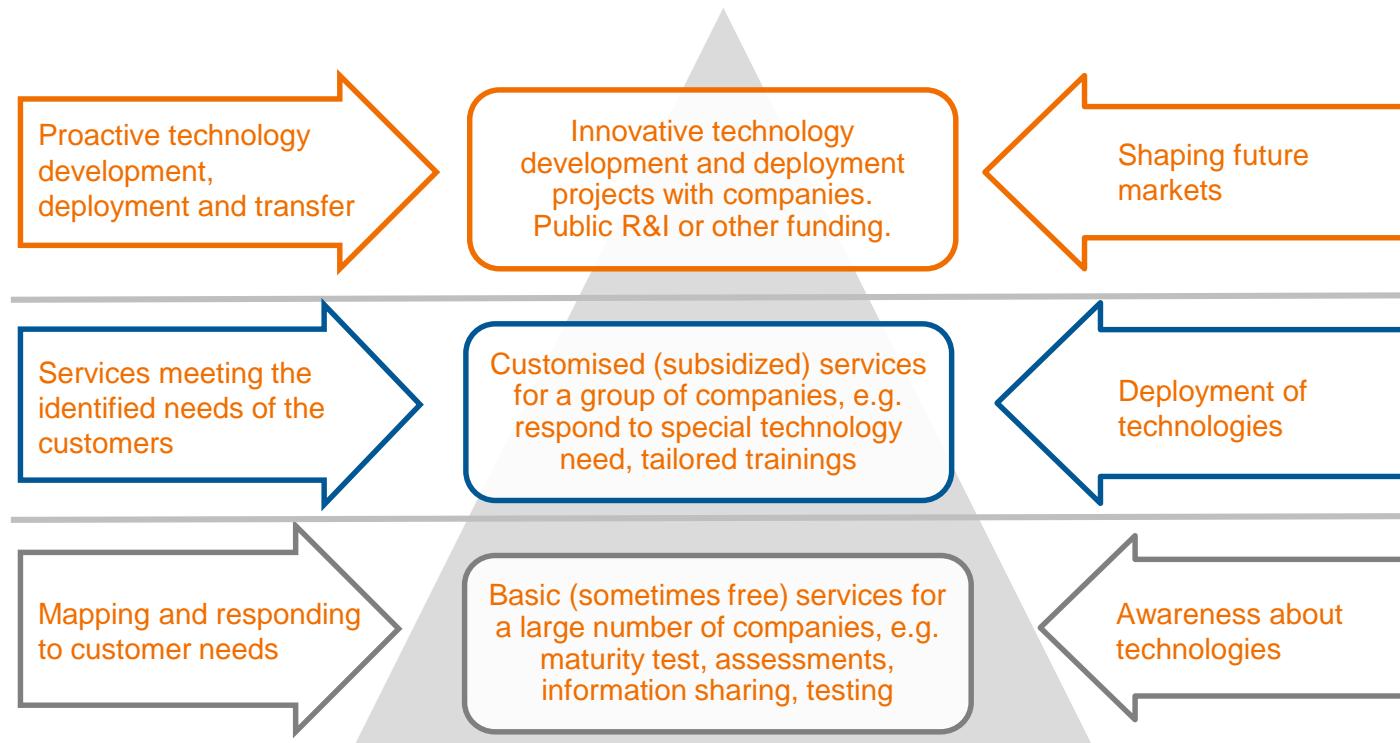
\*\*) Infrastructure supporting digital transformation and incl. data &amp; platforms

# European Digital Innovation Hubs

- Implement objectives of the **Digital Europe Programme**
- Must have **European added value** and impact - precondition for EU funding
- **Access points to latest digital capacities** including high performance computing (HPC), artificial intelligence, cybersecurity, as well as other emerging innovative digital technologies
- Bring together **national and European networks and ecosystems**



# EDIH service layers



# What elements do we have already?

- Hubs, ecosystems and networks based on regional/national/domain/sectoral needs
- Testbeds, pilot lines and infrastructure for other testing and experimentation
- Top digital competences, flagships
- Leading digital companies
- High technology adoption in several economic sectors
- National initiatives (e.g. on AI), open-innovation models
- DIHs in the European Catalogue and DIH networks based on Horizon2020 collaboration
- Etc.

***How to combine exiting great elements to build EDIHs that help companies and bring additional value to society in Finland and EU?***

# bey<sup>o</sup>nd the obvious

Riikka.Virkkunen@vtt.fi

Katja.Ojakangas@vtt.fi

# Kansallinen EDIH-aiekysely ja EDIH-jatkonäkymä Suomessa

Webinaari: Eurooppalaiset innovaatiohubit (EDIH): Kohti uusiutumisen palvelukeskittymien verkostoa 23.6.2020

Erityisasiantuntija Lasse Laitinen  
Työ- ja elinkeinoministeriö

# Kansallinen EDIH-aiekysely 1/2



- **Edeltää varsinaista kansallista hakua syksyllä.**
- **Kenelle? Niille, jotka harkitsevat EDIH-statuksen hakemista.**
- **Miksi? Hyötyä:**
  - EDIH-asemasta kiinnostuneille: tukee toiminnan kehittämisessä sekä valmistaa kansalliseen ja komission hakuun
  - TEM:lle: antaa tietopohjaa hakijoiden valmistelutilanteesta, valmiuksia kehittää EDIH-toiminnan kansallista kehikkoa sekä hakuprosessia ja sen valintakriteereitä
  - Muille: antaa tietopohjaa liiketoiminnan digitaalisen kehittämisen palveluista ja kyvykkyyksistä Suomessa (siltä osin kuin tietoja on jaettavissa tai julkaistavissa, ks. seuraava kalvo)
- **Vastaukset ovat alustavia ja ei-sitovia. Vastaamatta jättäminen ei estä osallistumasta varsinaiseen kansalliseen EDIH-hakuun eikä aseta hakijaa huonompaan asemaan.**

# Kansallinen EDIH-aiekysely 2/2



- TEM voi luottamuksellisesti jakaa vastaukset valtioneuvoston ja hallinnonalansa piirissä. Vastaukset voi jakaa kolmansien osapuolien kanssa salassapitosopimuksella (NDA). TEM ei jaa vastauksia muille EDIH-hakijoille tai sellaisten konsortioiden jäsenille.
- TEM ei julkaise vastauksia, joista vastaaja on tunnistettavissa, ellei toisin sovita vastaajan kanssa. TEM voi julkaista tuloksia, joista vastaaja ei ole tunnistettavissa.
- Kysely on avoinna ma 10.8. saakka.
- Suositellaan vastaamista englanniksi, mutta myös suomea tai ruotsia voi käyttää, erityisesti palauteosiossa.
- Tarkempia tietoja kyselyn alussa. Kysely löytyy osoitteesta <https://link.webropolsurveys.com/S/439ECF3F0E56888C>.
- Kyselyyn voidaan tehdä muutoksia pe 26.6. saakka palautteen perusteella.

# EDIH-jatkonäkymä Suomessa



- Komissio on tiedustellut jäsenvaltioiden valmiutta nimetä EDIH-ehdokkaat syyskuun loppuun mennessä. Kansallinen valmistelu ja EDIH-ehdokkaiden haku tiiviillä aikataululla.
- Rahoitus: alustavasti EU-rahoitus 50 % (määrä riippuu MFF-ratkaisusta), 50 % muista lähteistä. Yksityinen, EAKR ym. mahdollisia. Kansallinen EDIH-rahoitus auki.
- Haetaan Suomeen 3-5 vaikuttavaa EDIH:iä, jotka ovat kansallisesti merkittäviä ja joilla on tarjottavaa osana eurooppalaista verkostoa.
- Osa laajempaa kokonaisuutta: TKI-tiekartta, TKI-ekosysteemisopimukset 15 kaupungin kanssa, Tekoäly 4.0, EAKR, Business Finland...
- Digitaalinen Eurooppa –ohjelma: työryhmäkokous 1.7. Komissio esittelee uuden orientatiopaperin kahdelle ensimmäiselle vuodelle, jonka pohjalta työohjelma tullaan valmistelemaan.



# Lisätietoja

- Digital Europe programme

<https://ec.europa.eu/digital-single-market/en/europe-investing-digital>

- European Digital Innovation Hubs in Digital Europe Programme

<https://ec.europa.eu/digital-single-market/en/european-digital-innovation-hubs-digital-europe-programme-0>

- A practical handbook & good practices for regional, national & RIS3 implementation policy makers

<https://ec.europa.eu/digital-single-market/en/news/want-boost-digitalisation-smes-your-region-provide-your-feedback>

- 3.7. klo 11 Suomen aikaa: Webinaari: Powering public sector change through digital innovation hubs

<https://ec.europa.eu/cefdigital/wiki/display/CEFDIGITAL/Digital+Innovation+Hubs+Webinar>

# Kiitos!

Lasse Laitinen  
Erityisasiantuntija  
050 359 9258

[lasse.laitinen@tem.fi](mailto:lasse.laitinen@tem.fi)

Työ- ja elinkeinoministeriö

# Pk-yritysten näkökulma digitaalisiin innovaatiohubeihin

Komenttipuheenvuoro EDIH-webinaarissa 23.6.2020

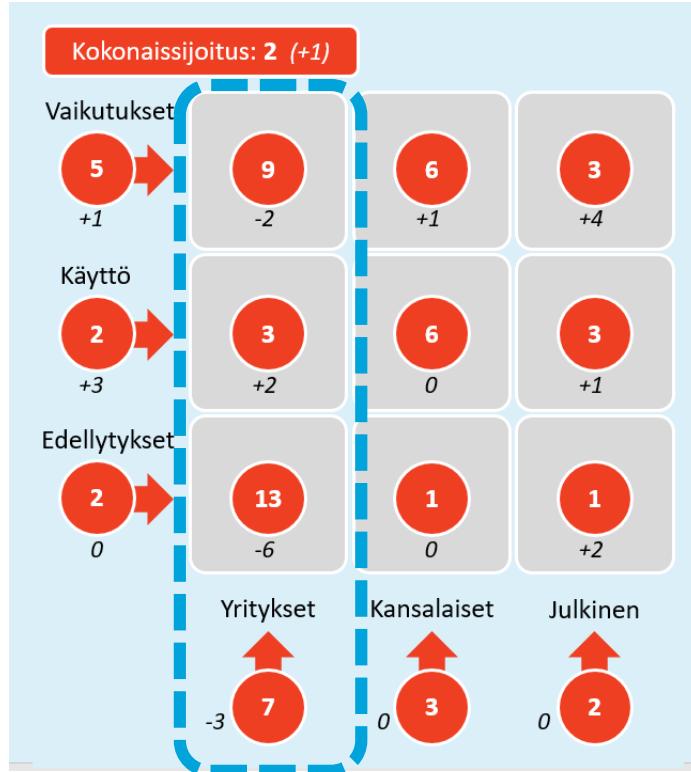
Digi- ja koulutusasioiden päällikkö Joonas Mikkilä

Twitter: @JoonasMikkila #yrittäjät



# Suomalaisyritysten sijoitus tippui Digibarometriissä – digitalisaatiotempon noustava

Yrittäjät

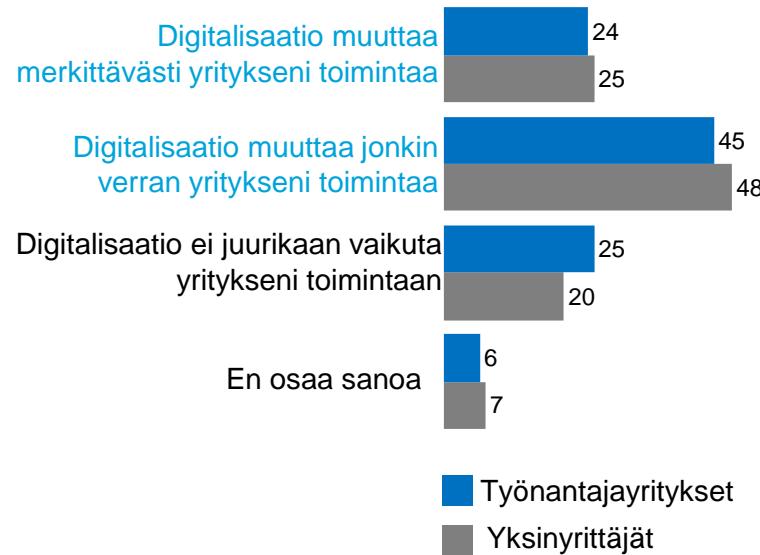


Lähde: Etlatieto Oy: Digibarometri 2020.

# Valtaosa pk-yrityksistä näkee digitalisaation tuoman muutostarpeen

Yrittäjät

Digitalisaation merkitys yrityksen liiketoiminnalle (%)



Lähde: Suomen Yrittäjät & Elisa: Suomalaisten pk-yritysten digitaalisuus 2019.

# Enemmistö pk-yrityksistä digitalisoii toimintaansa tarpeen mukaan – vähemmistö järjestelmällisesti tai edelläkävijääsenteella

Yrittäjät

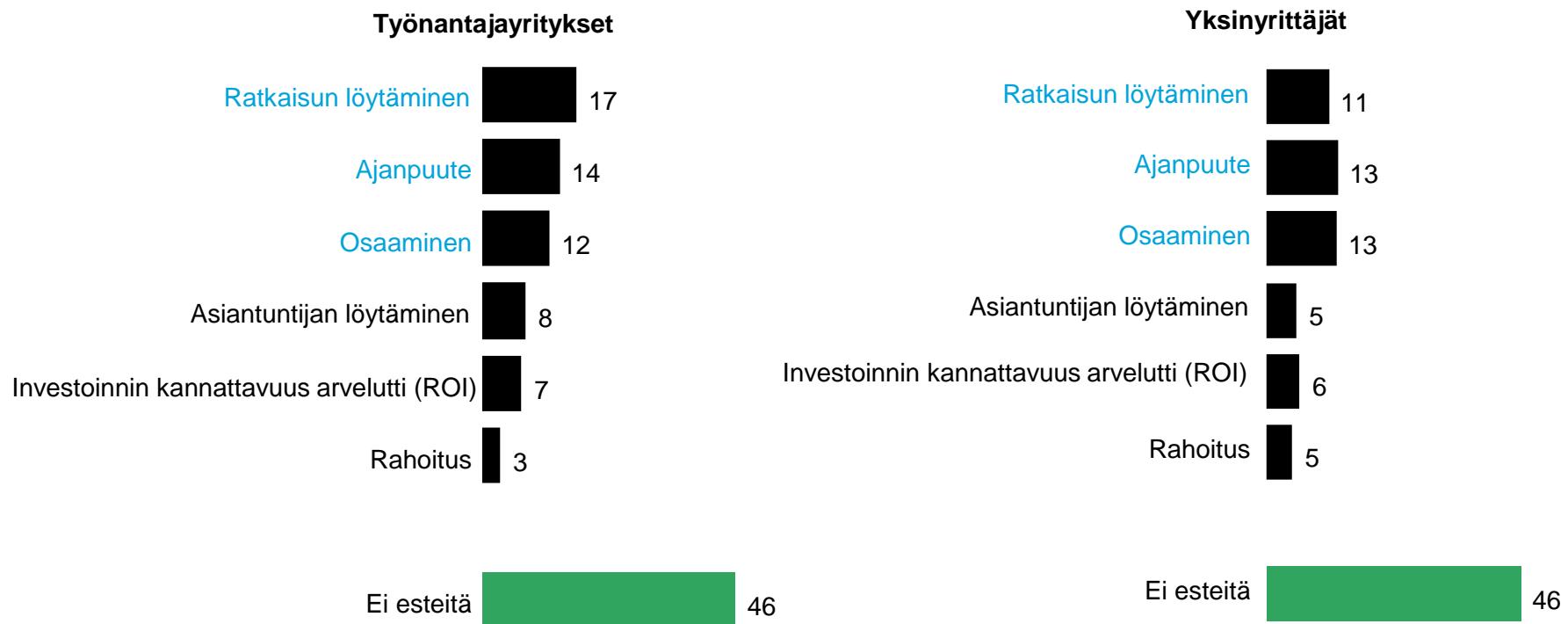
Yrityksen digitaalisuuden aste (%)



Lähde: Suomen Yrittäjät & Elisa: Suomalaisten pk-yritysten digitaalisuus 2019.

# Ratkaisun löytäminen sekä ajan ja osaamisen puute pk-yritysten digitalisointiprojektien isoimmat esteet

Yrittäjät

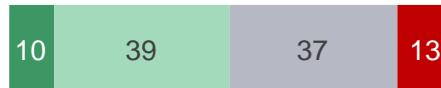


Lähde: Suomen Yrittäjät & Elisa: Suomalaisten pk-yritysten digitaalisuus 2018.

# Reilu kolmannes pk-yrityksistä arvioi henkilöstönsä digiosaanisen vähintään hyväksi – johdon tilanne hieman parempi

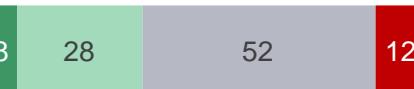
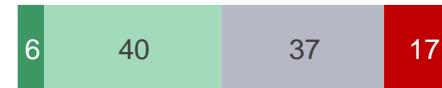
Yrittäjät

Työnantajayritykset

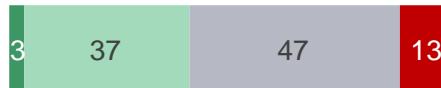


Johto ja yrittäjät

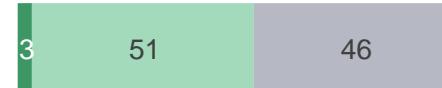
Yksityyrittäjät



Henkilöstö



Kilpailijat



Erinomainen

Hyvä

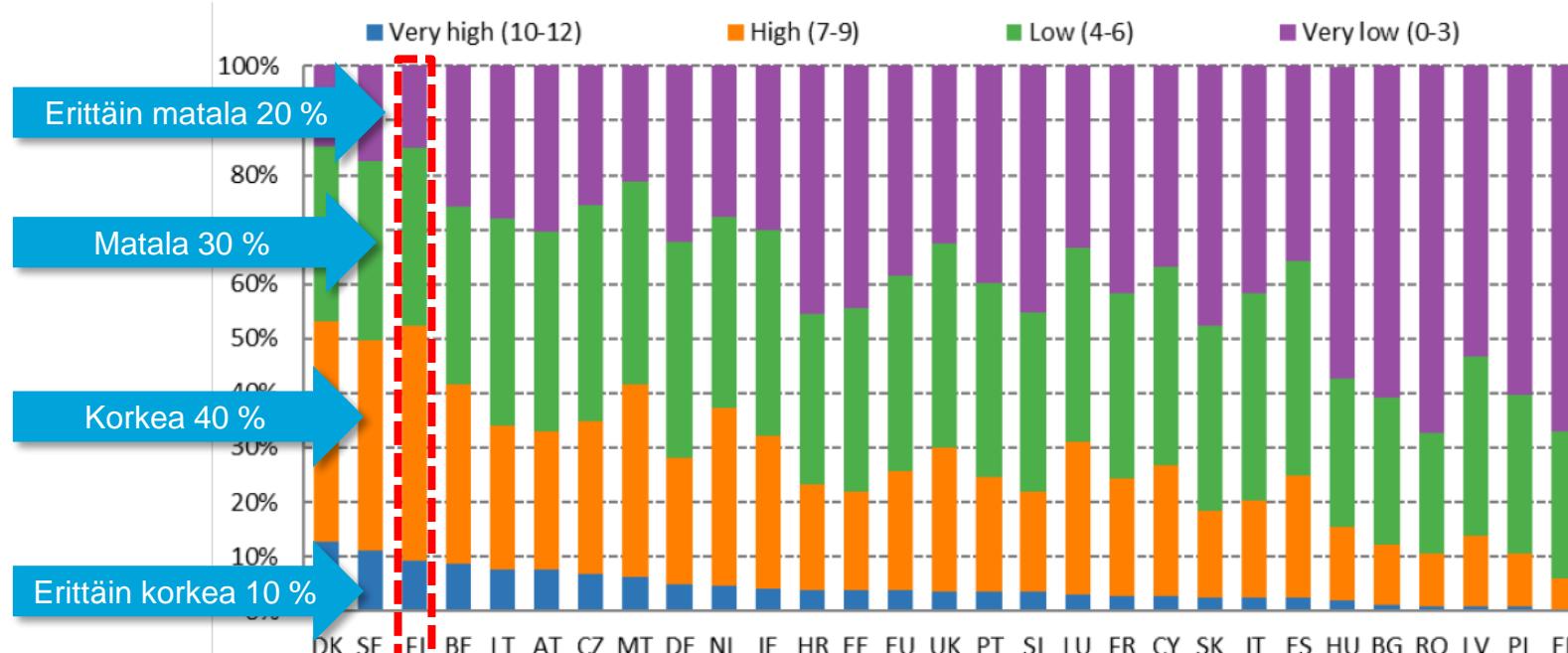
Kohtalainen

Huono tai erittäin huono

# Yritysten digikypsyys vaihtelee – tämä huomioitava palvelujen kohdennuksessa ja tarjonnassa

Yrittäjät

Figure 5 Digital Intensity Index by level (% of enterprises), 2019



Source: Eurostat, Community survey on ICT usage and e-commerce in enterprises.

## 3 toimintaperiaatetta digitaaliselle innovaatiohubille

### 1 Vasta pk-yritysten aitoihin tarpeisiin

- ⑩ Tunnistetaan hubin kohderyhmät ja ymmärretään niiden tilanteet ja edellytykset – ei rajauduta tiettyihin teknologioihin

### 2 Tavoittaa pk-yritykset toiminta-alueellaan

- ⑩ Otetaan yrittäjä- ja yritysjärjestöt mukaan hubin ohjaukseen ja viestintään alueellisesti ja valtakunnallisesti

### 3 Hyödyntää muita digitalisaation edistäjiä

- ⑩ Hankitaan palveluita luotettavilta digitoimittajilta ja toimitaan pk-yrityksille luukkuna laajempaan palveluverkostoon

# Komenttipuheenvuoro

Pekka Rantala, Business Finland



Työ- ja elinkeinoministeriö  
Arbets- och näringsministeriet

## Question 3



**Will EDIHs offer something new in  
Finland?  
Yes / No**

Join at  
**slido.com**  
**#2072**



# Kiitos!



Työ- ja elinkeinoministeriö  
Arbets- och näringsministeriet