



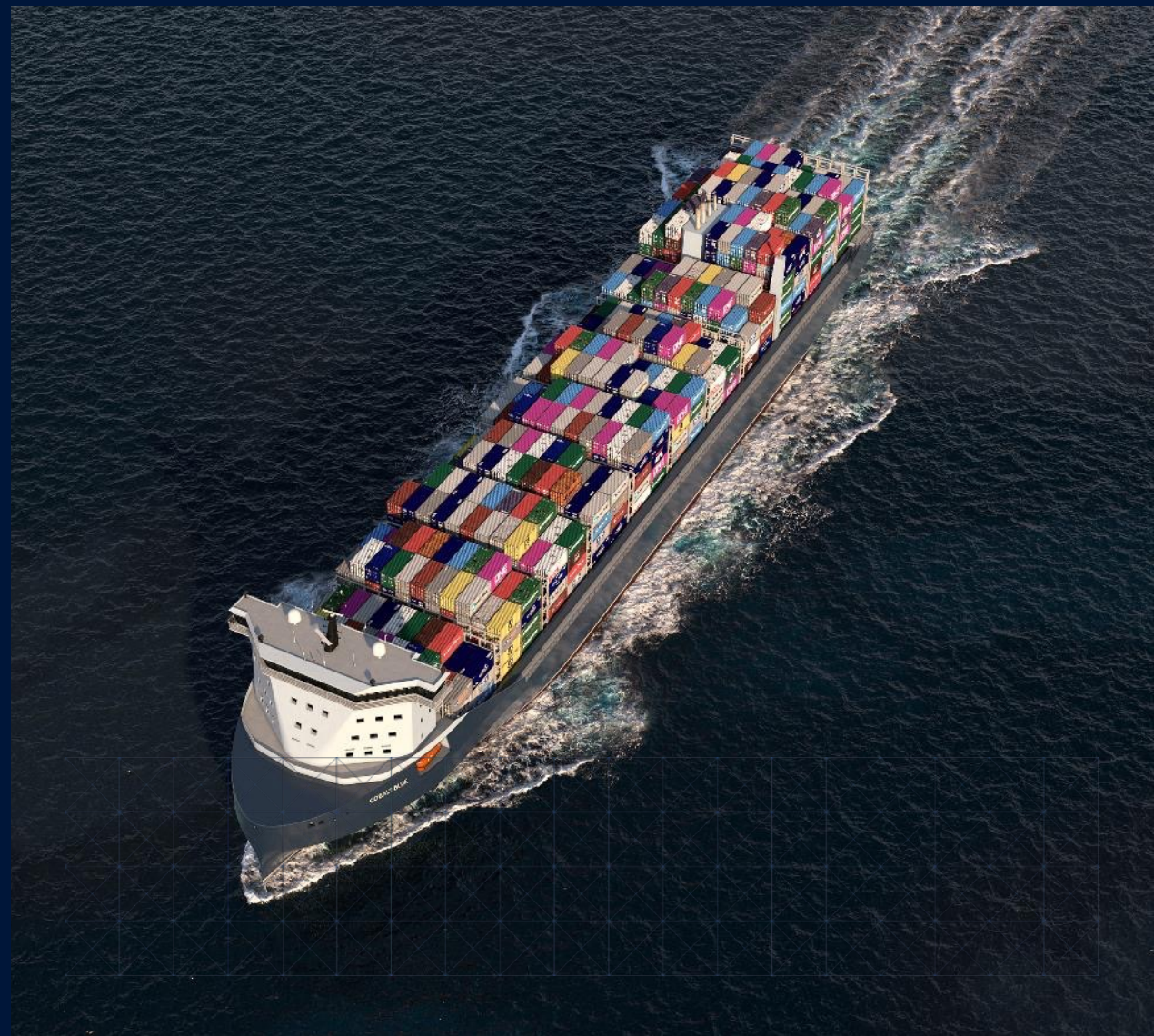
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KUINKA TEHDÄÄN SUOMALAINEN  
HIILINEUTRAALI ALUS?

# VAIHTOEHTOISET POLTTOAINEET JA ENERGIALÄHTEET

Helsinki, April 12<sup>th</sup>, 2023

Oskar Levander, SVP Business Development







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## MARINE TREND: GHG REDUCTION

Society is demanding  
action!



CLIMATE  
CHANGE



# Environmental ambitions

reduction of Green House Gas (GHG) emissions



**IMO ambition:**  
Levels of ambition compared to 2008



2030



GHG emissions from international shipping

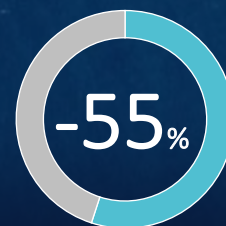


CO<sub>2</sub> emissions per transport work

2050



**The European Green Deal**  
“Fit for 55 package”  
Levels compared to 1990 levels



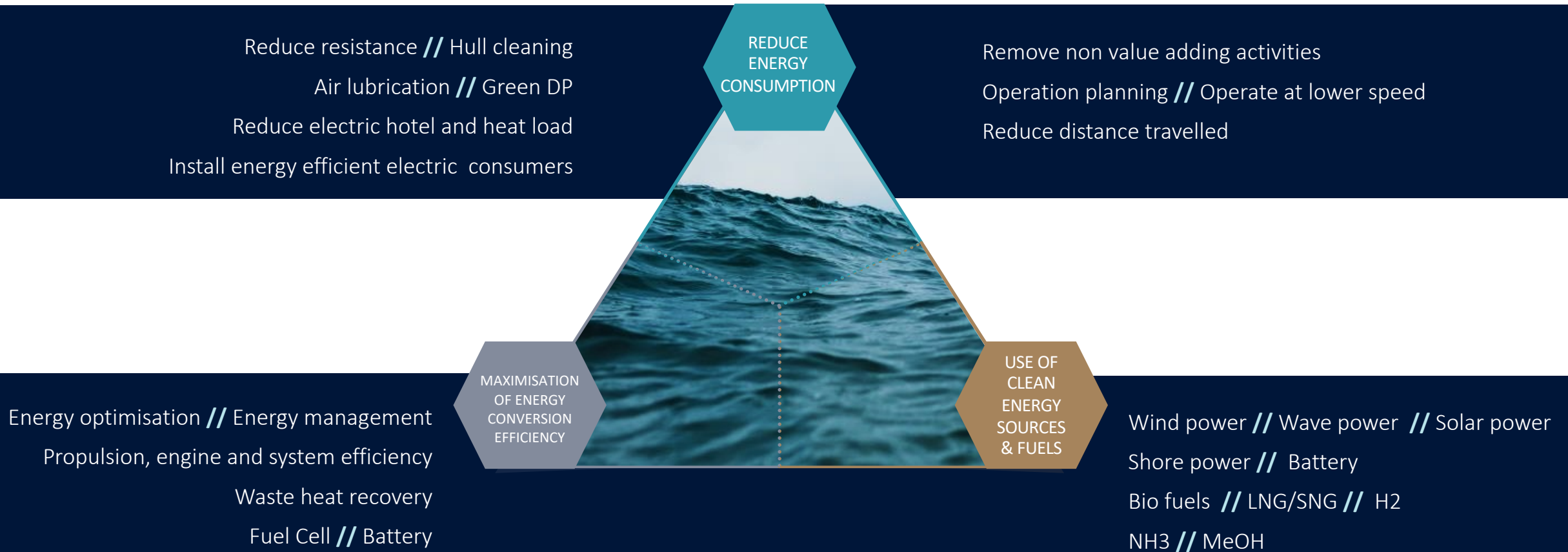
**CLIMATE  
NEUTRAL**

GHG emissions



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# Means to reduce GHG footprint

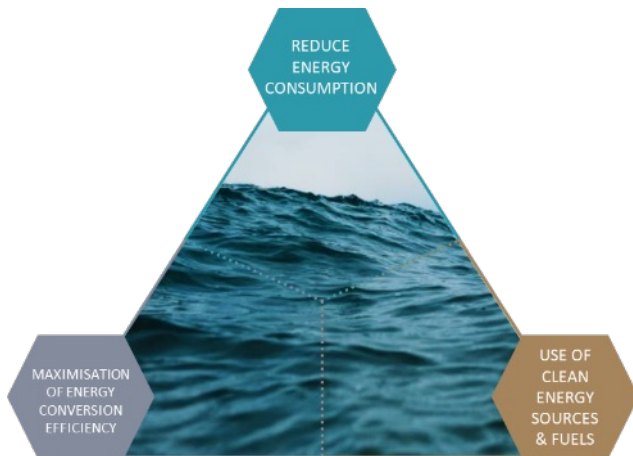








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# Measures to improve index values or compliance



		 IMO			 EU		
		EEDI	EEXI	CII	ETS	FuelEU	ETD
CLEAN ENERGY SOURCES	Low carbon fuels	✓	✓	✓	✓	✓	?
	Fuel blending	—	—	✓	✓	✓	?
	Wind power	✓	✓	✓	✓	✓	✓
	Solar	✓	✓	✓	✓	✓	✓
	Wave power	—	—	✓	✓	—	✓
	Shore power	—	—	✓	✓	✓	✓
ENERGY EFFICIENCY	Propulsion efficiency	✓	✓	✓	✓	—	✓
	Machinery efficiency	✓	✓	✓	✓	—	✓
	Waste heat recovery	?	?	✓	✓	—	✓
	EcoAdviser	—	—	✓	✓	—	✓
	Smart energy management	—	—	✓	✓	—	✓
ENERGY DEMAND	Route optimisation	—	—	✓	✓	—	✓
	Operate at lower speeds	—	—	✓	✓	—	✓
	Operational efficiency	—	—	✓	✓	—	✓
	Hotel load reduction	✓	✓	✓	✓	—	✓
	Lower resistance (eg. air lubrication, hull coating, ...)	✓	✓	✓	✓	—	✓
	Hull cleaning (e.g. Hull skater)	—	—	✓	✓	—	✓
	Engine de-rating	✓	✓	—	—	—	—



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# Fuel transition

## LOW CARBON FUELS

To achieve IMO GHG ambitions will require a shift to low carbon fuels

## NO SINGLE SILVER BULLET

Still uncertainty around the preferred fuels - there will most likely be a more diverse fuel palette in the future

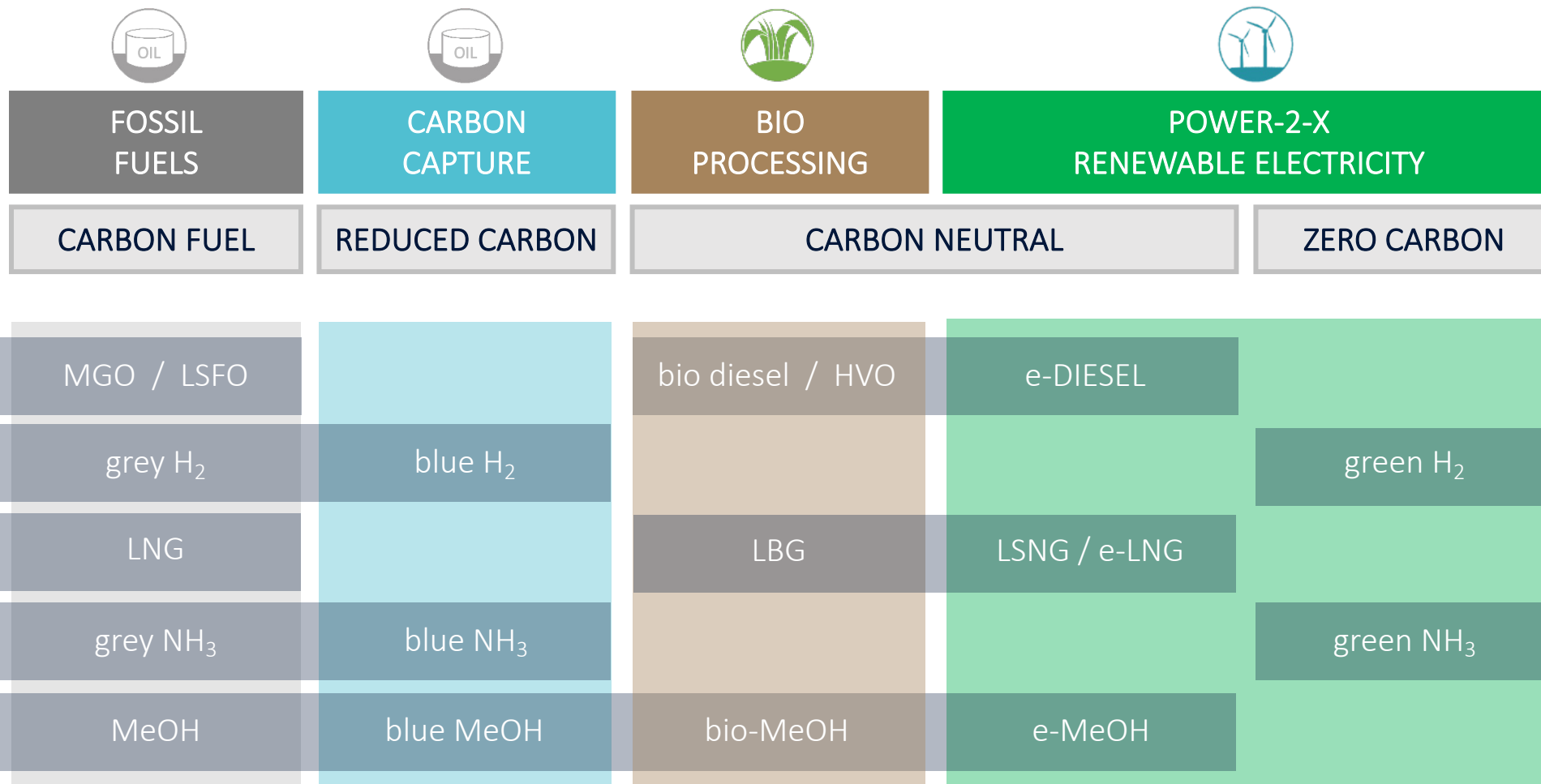
## UNCERTAIN TIMEFRAME

The introduction of low carbon fuels will be driven by new regulations or market instruments





# Fuel production pathways

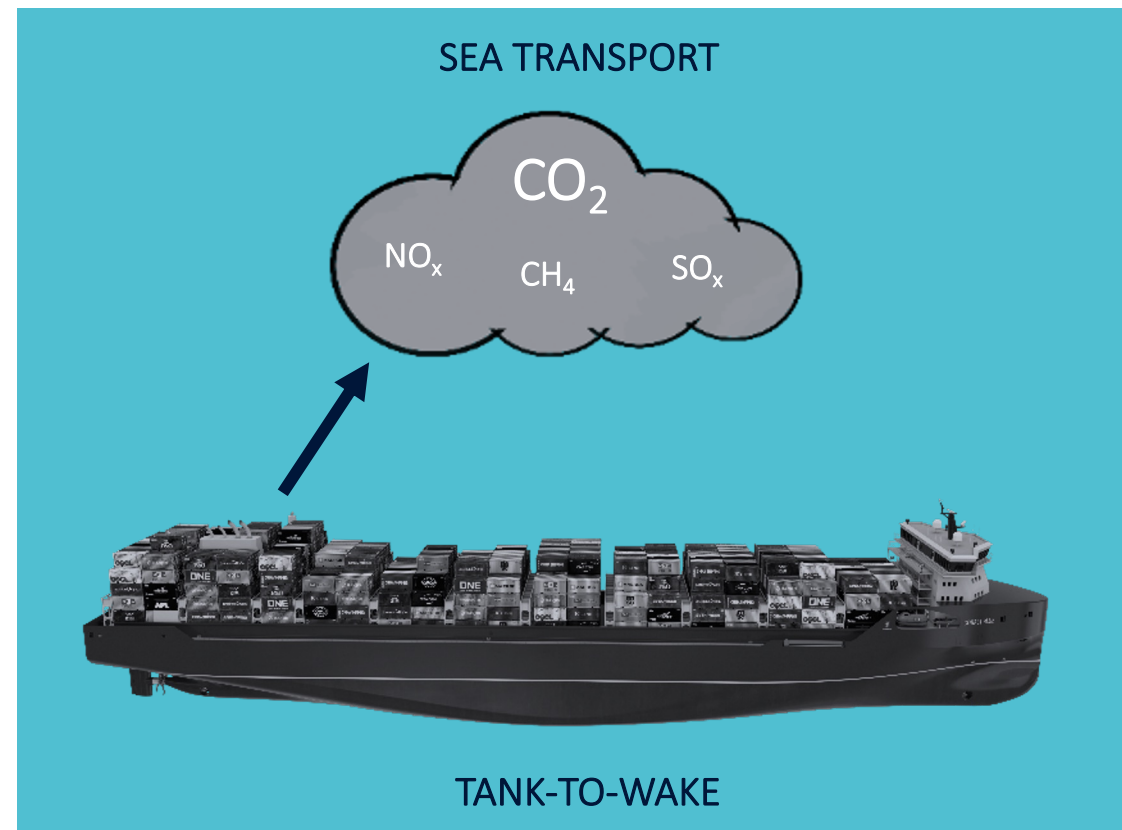
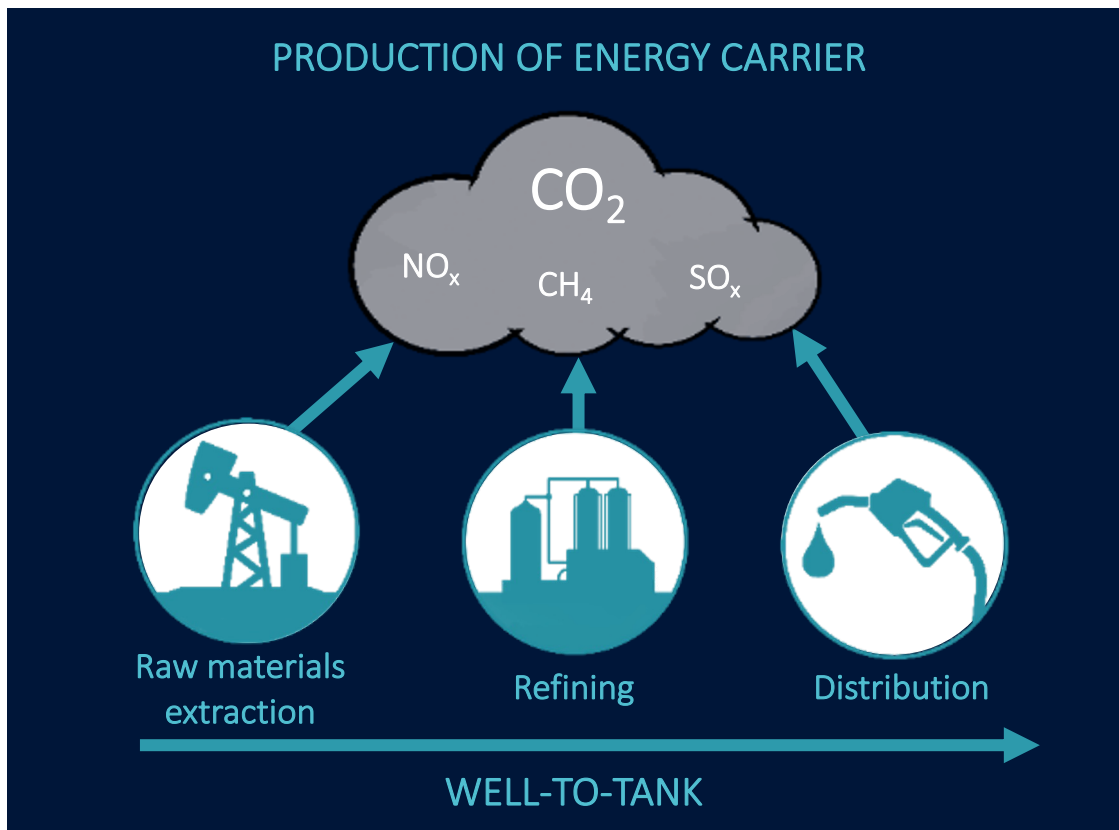




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# Life cycle emissions

## WELL-TO-TANK – TANK-TO-WAKE

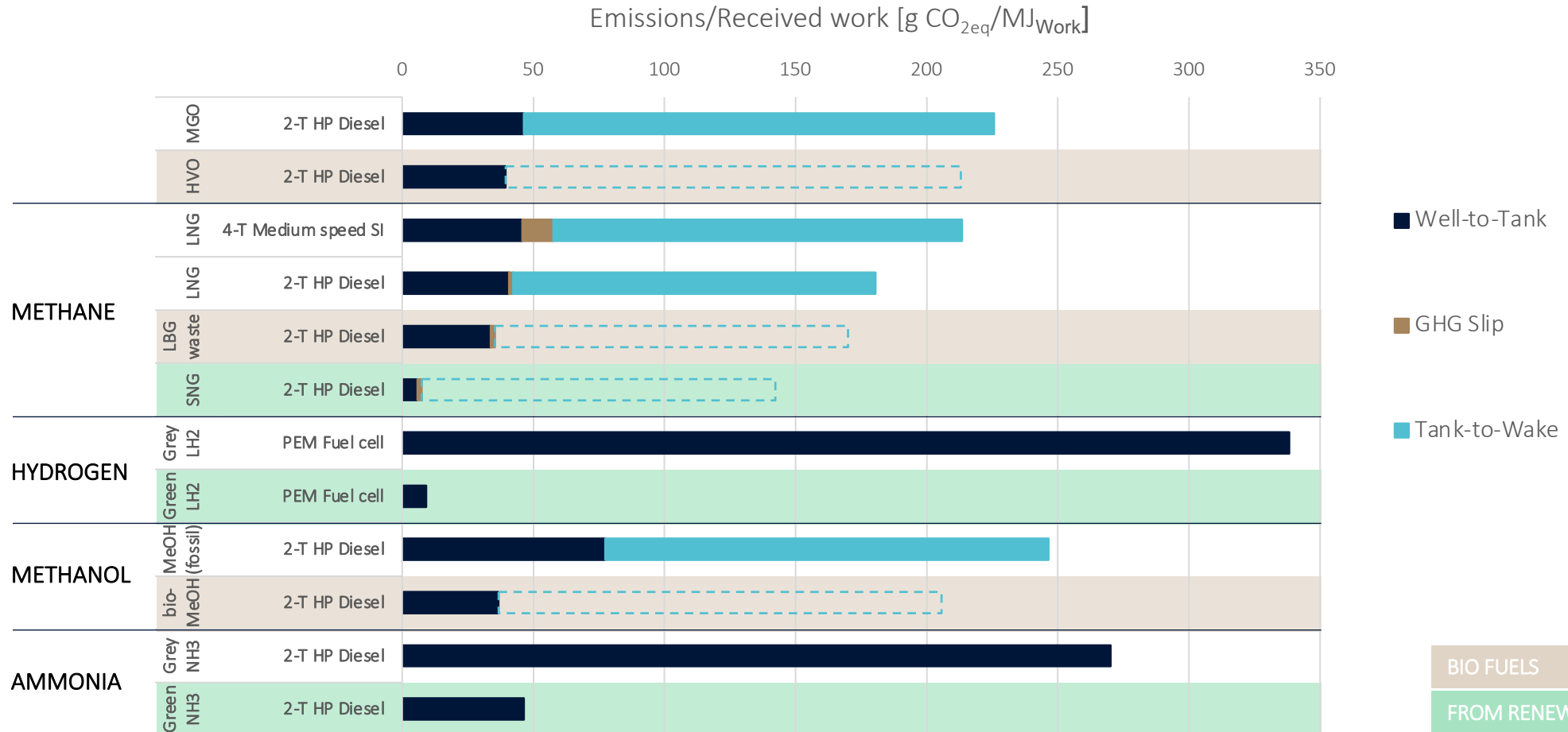


LCA transport (WELL-TO-WAKE)



# Well to wake – GHG emissions

Example: 2000 TEU feeder





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# Low carbon fuel options

	HVO	LBG / e-LNG CH <sub>4</sub>	Methanol MeOH	Ammonia NH <sub>3</sub>	Hydrogen H <sub>2</sub>	Battery
Space requirement relative to MGO						
Emission reduction comp. to MGO						
Safety concerns						
Infrastructure & availability						
Rules & regulations						
Prime mover availability and maturity						

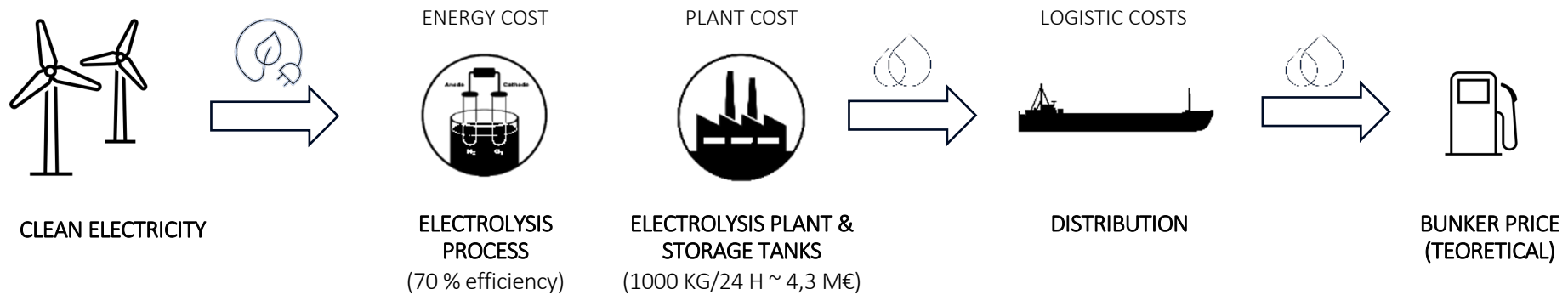




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# Power-2-X fuels will be expensive

Will hydrogen price be attractive in the future?



0,10 €/kWh	156 €/MWh	50 €/MWh	> 15 €/MWh	> 221 €/MWh
0,05 €/kWh	78 €/MWh	50 €/MWh	> 15 €/MWh	> 143 €/MWh
0,02 €/kWh	31 €/MWh	50 €/MWh	> 15 €/MWh	> 97 €/MWh

Reference fuel price examples:

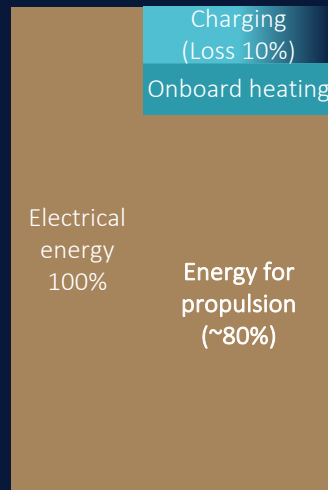
- MGO: 600 \$/ton ≈ 44 €/MWh
- LNG: 10 \$/mmBTU ≈ 34 €/MWh



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# Efficient use of renewable electricity

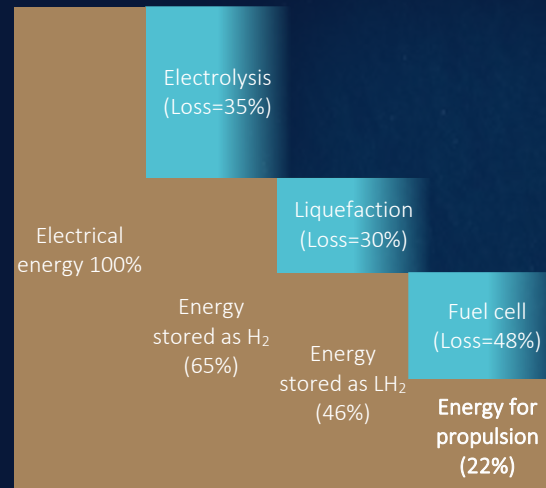
How much energy can be utilized onboard the vessel



## BATTERY

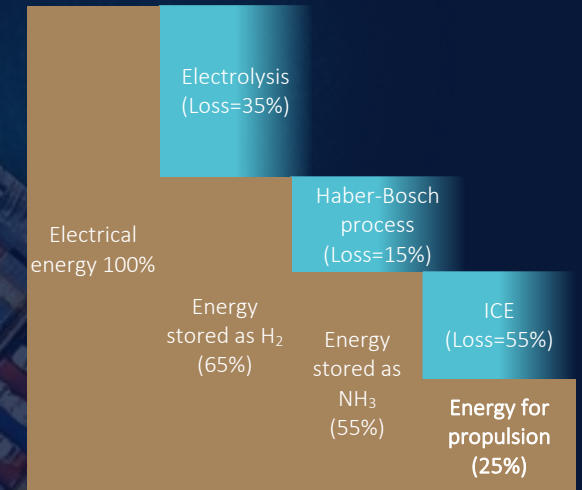
Best efficiency

Limited energy storage capacity



## LIQUIFIED HYDROGEN, LH2

Electrolysis and liquefaction process consumes a lot of energy



## AMMONIA, NH3

Similar energy efficiency as for LH2



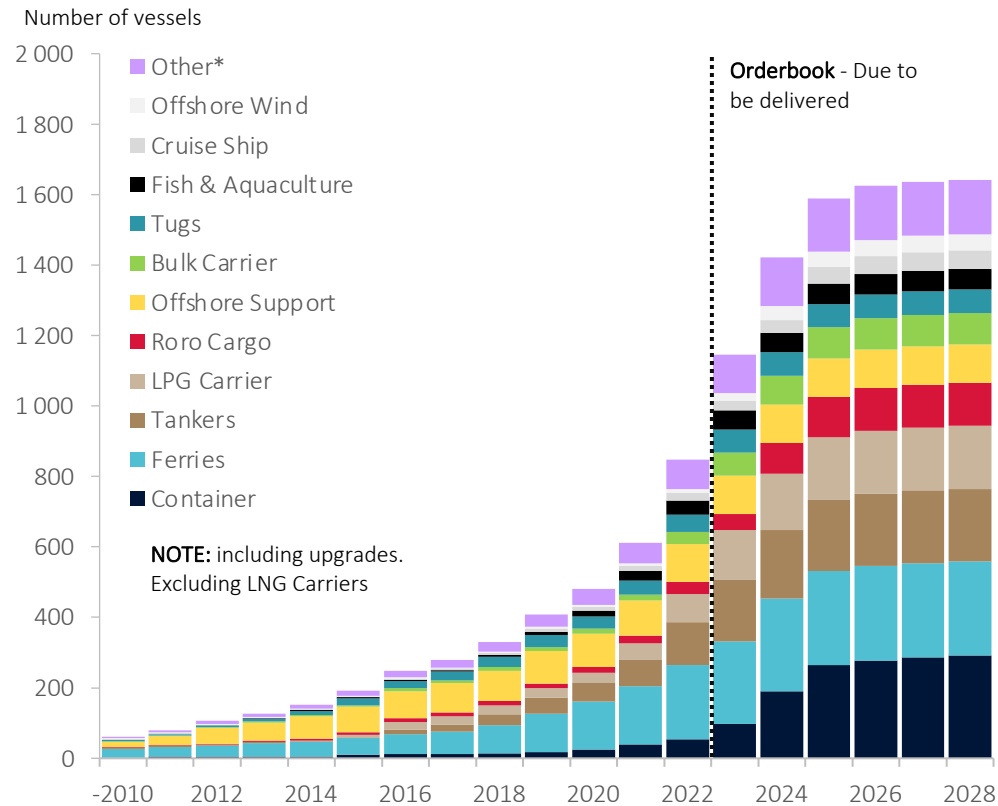


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# Alternative Fuels

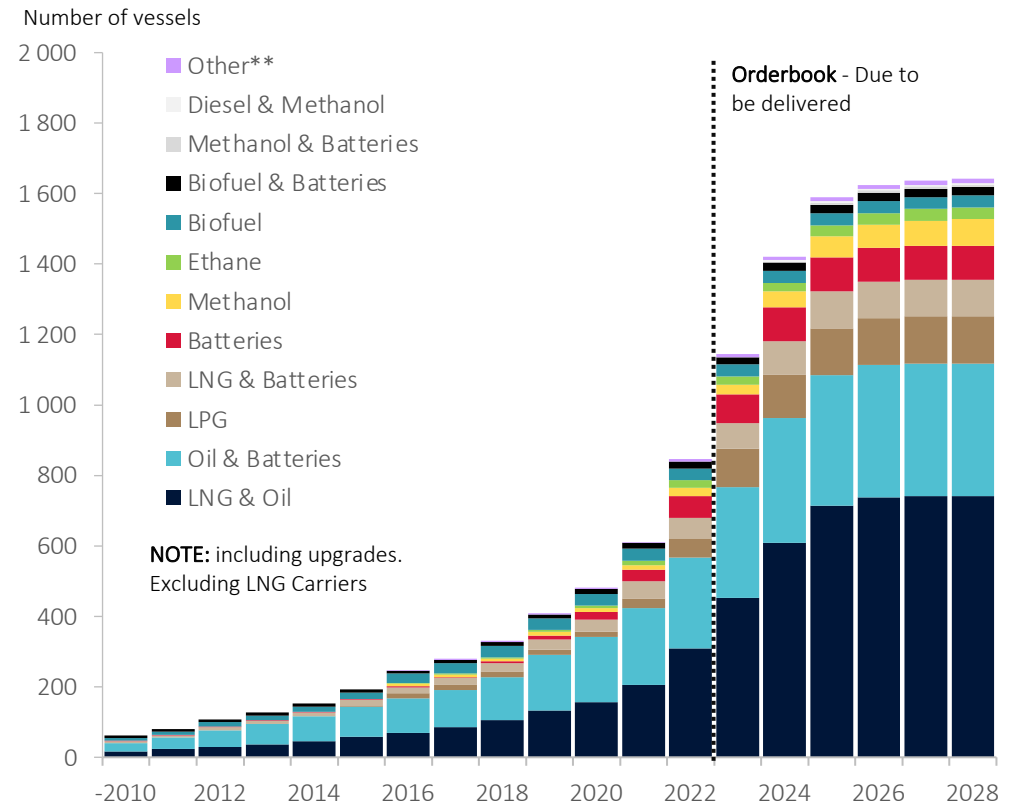
Fleet- and orderbook development by delivery year

## VESSEL TYPES WITH ALTERNATIVE FUEL



\*Other: General Cargo, Multi-purpose Cargo, Yachts, Research, Dredgers, Cable layers, Anti-Pollution Vessels, Work / Repair Vessels, misc. Offshore and misc. other.

## ALTERNATIVE FUEL TYPES



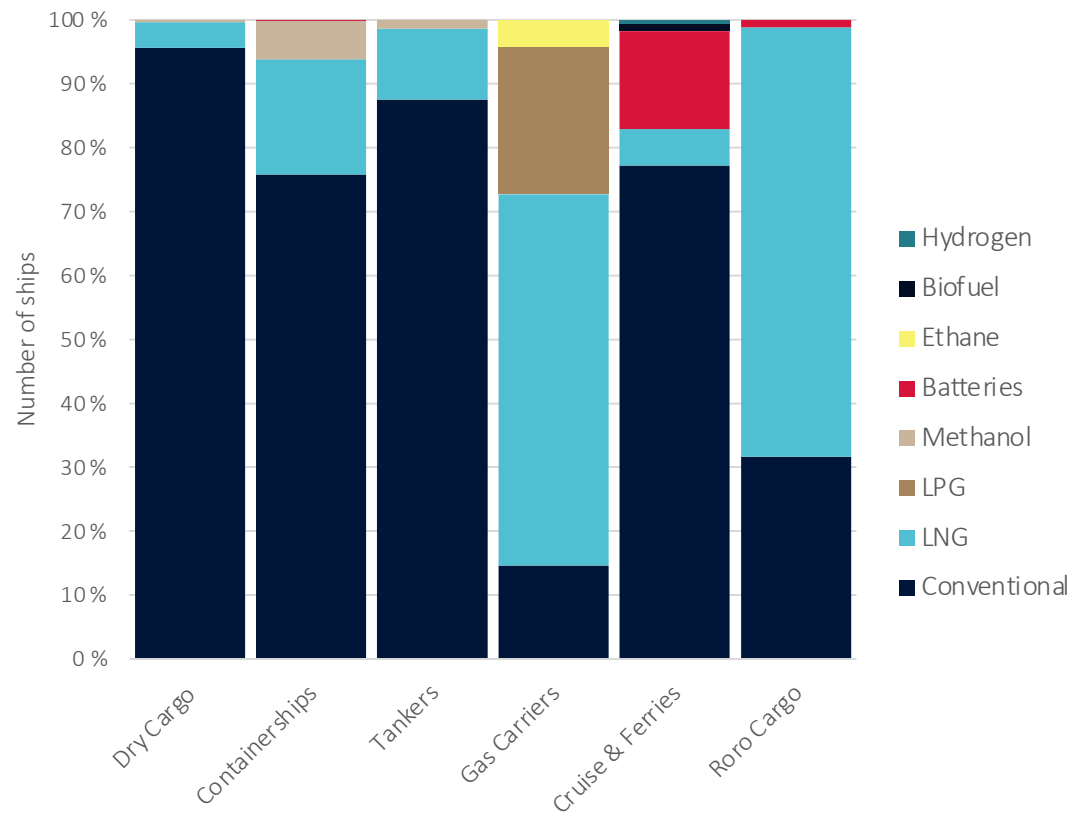
\*\*Other: Diesel & Methanol, Hydrogen, Diesel & LPG, Heavy Fuel Oil & LNG, CNG & Batteries, Diesel & CNG



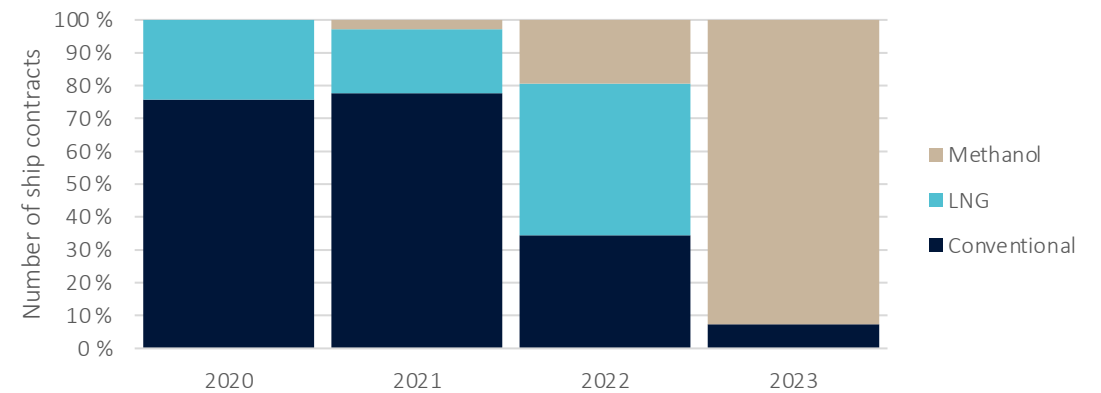
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# Uptake of alternative fuels

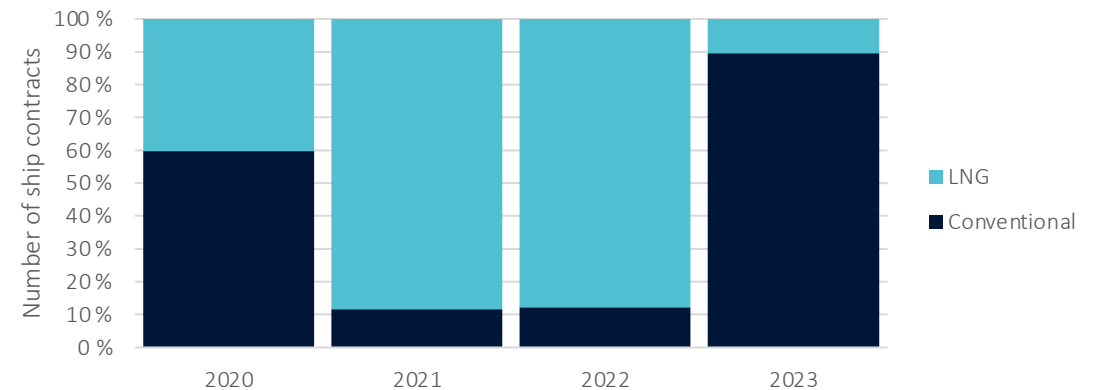
Number of ships contracted during 2020-2023



Container vessel contracts



RoRo vessel contracts





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# Future fuel vs ship segments

	CRUISE	ROPAX	ROADFERRY	TUG	TRAWLER	OSV	SOV	SHORT SEA	CONTAINER	BULKER
PURE BATTERY (shore power)	—	—	✓	✓	—	—	✓	✓	—	—
COMPRESSED HYDROGEN	—	—	✓	✓	✓	—	—	✓	—	—
LIQUIFIED HYDROGEN	—	—	✓	—	✓	—	—	—	—	—
AMMONIA	—	—	—	—	—	✓	—	✓	✓	✓
METHANE	✓	✓	✓	—	—	✓	—	✓	✓	✓
METHANOL	✓	✓	✓	—	—	✓	✓	✓	✓	✓
HVO	✓	✓	✓	✓	✓	✓	✓	✓	—	—



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# Future fuel vs ship segments

Case studies

	CRUISE	ROPAX	ROADFERRY	TUG	TRAWLER	OSV	SOV	SHORT SEA	CONTAINER	BULKER
PURE BATTERY (shore power)	—	—	✓	✓	—	—	✓	✓	—	—
COMPRESSED HYDROGEN	—	—	✓	✓	✓	—	—	✓	—	—
LIQUIFIED HYDROGEN	—	—	✓	—	✓	—	—	—	—	—
AMMONIA	—	—	—	—	—	✓	—	✓	✓	✓
METHANE	✓	✓	✓	—	—	✓	—	✓	✓	✓
METHANOL	✓	✓	✓	—	—	✓	✓	✓	✓	✓
HVO	✓	✓	✓	✓	✓	✓	✓	✓	—	—





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**CASE STUDY:  
FUTURE PROOF  
2 000 TEU FEEDER**





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# Future proof

What should ship owners invest in today?



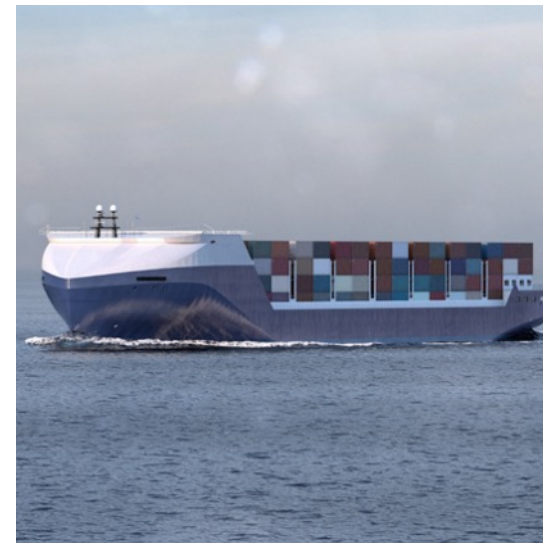
## GREEN AGENDA

When will cargo owners and end consumers demand green transport?



## FUEL TRANSITION

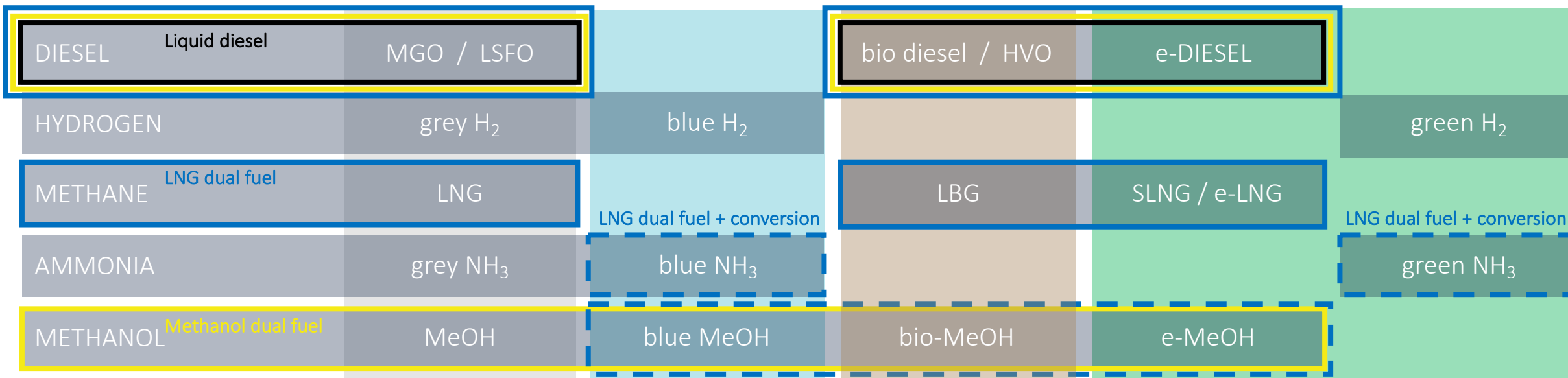
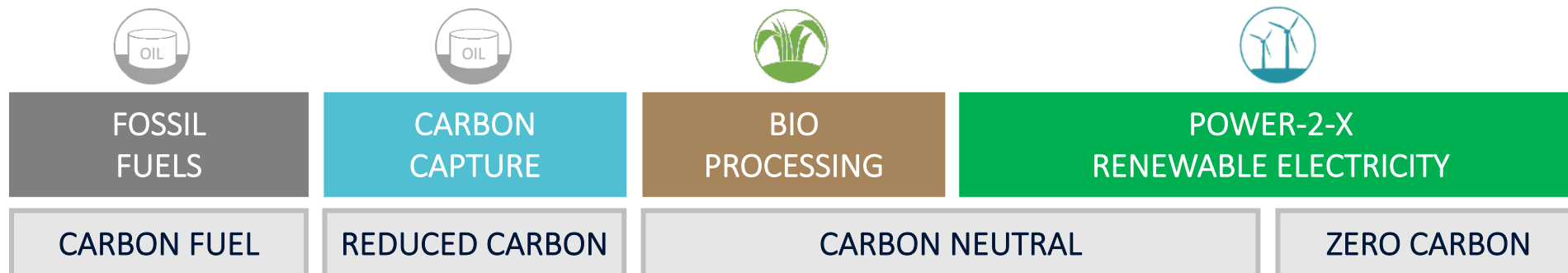
What are the next marine fuels?  
When will the fuel shift take place?



## NEW TECHNOLOGY

When will R&A ships set a new cost level?

# Fuel transition pathways







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# Future proof approach

## Container feeder

Vessel insight

Digitally connected

Wind power ready

Large PTO / PTI to enable future electric operation during port entry and exit

2-stroke dual fuel engine (ammonia ready)

Shore connection

LNG tank that is ammonia ready. Space reservation for additional tanks to maintain range on ammonia

Space reservation for large battery pack to enable zero emission entry and exit from port

CP propeller to enable more efficient use of future auxiliary wind power





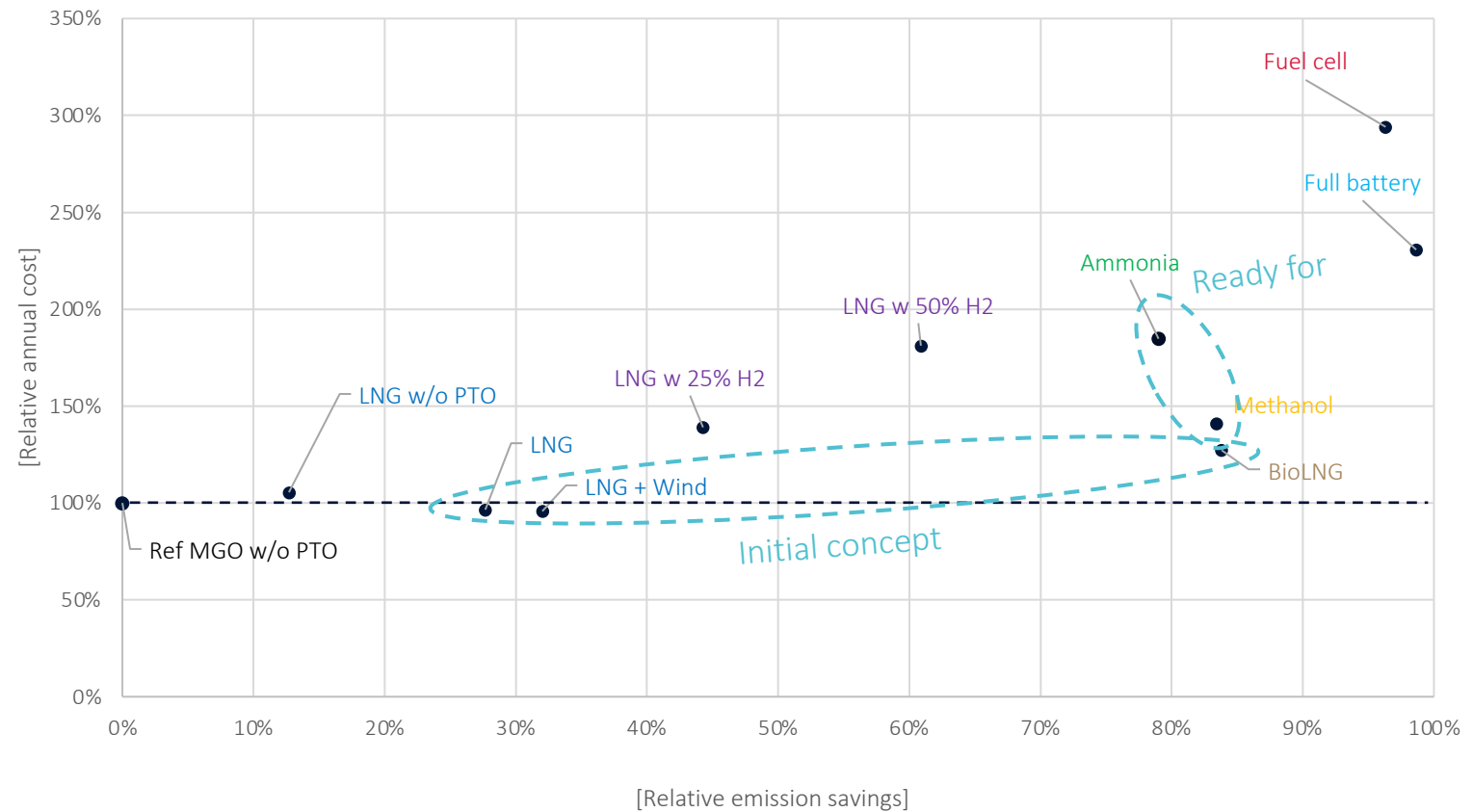
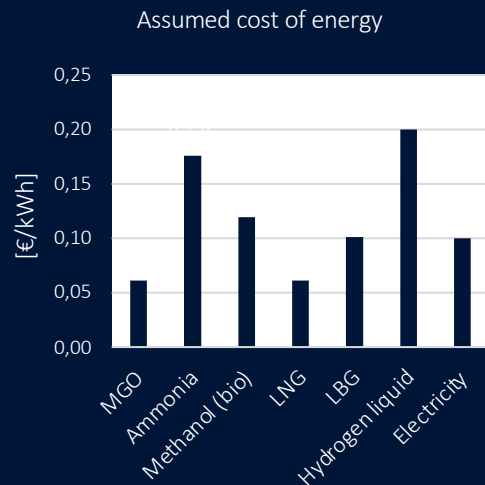
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# Container feeder

Relative annual cost (OPEX+CAPEX) vs CO<sub>2</sub> benefit

## Assumptions:

- Fuel range: 3 000 nm
- Battery capacity for 500 nm (@ 13 knots)





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# ELECTRIFICATION AND ENERGY STORAGE





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# Hybrid ships

Hurtigruten: Roald Amundsen & Fridtjof Nansen







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## Battery retrofits

Energy Storage Deckhouse

Integration into DP, PMS &  
Alarm System

20-43%

MAINTENANCE REDUCTION BY REDUCED  
RUNNING HOURS OF GENERATORS

10-28%

FUEL SAVINGS BY RUNNING ONLINE  
GENERATORS MORE EFFICIENT







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# Battery power is becoming a reality for small ships

Road ferries

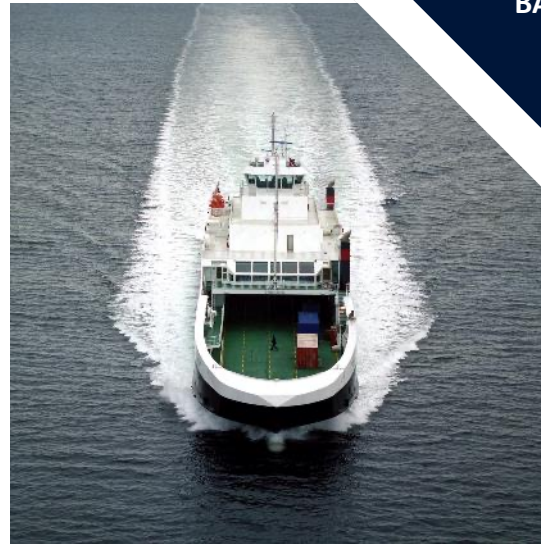
Coastal cargo

Tugs

...



PURE  
BATTERY







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# Fuel cells

HYSEAS III - Fuel cell and battery full scale test bed



FUEL CELL  
INTEGRATOR







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# CASE STUDY: LOW EMISSION HARBOUR TUGS

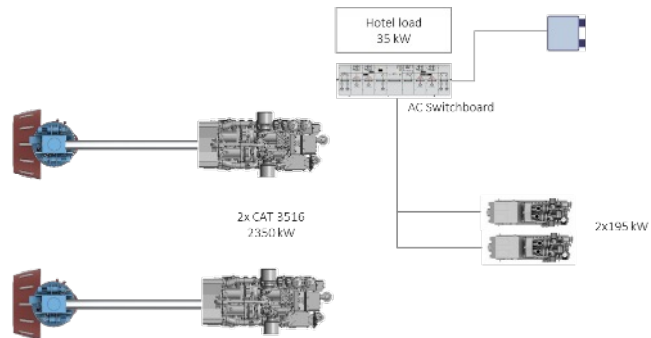




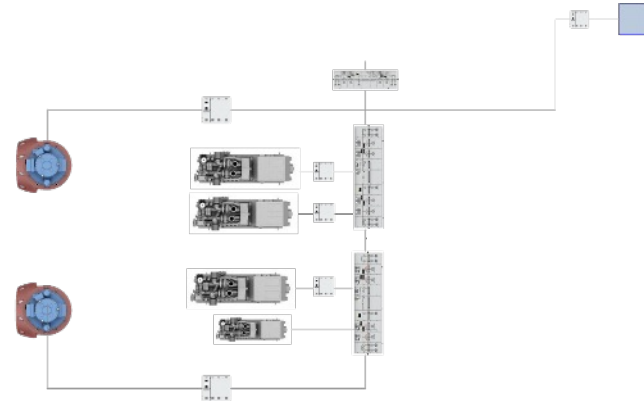
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# Power and propulsion systems for tugs

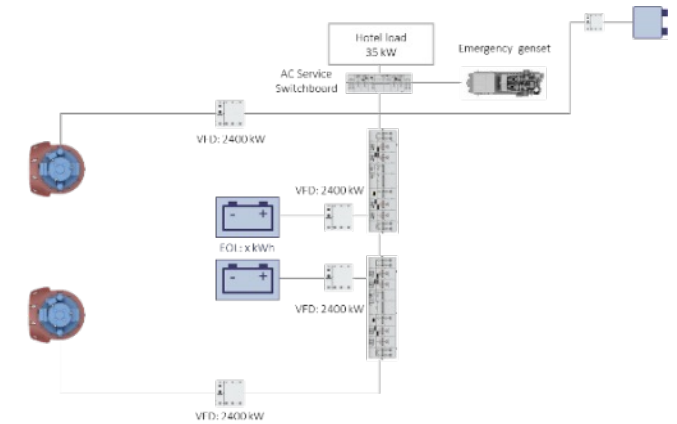
Mechanical



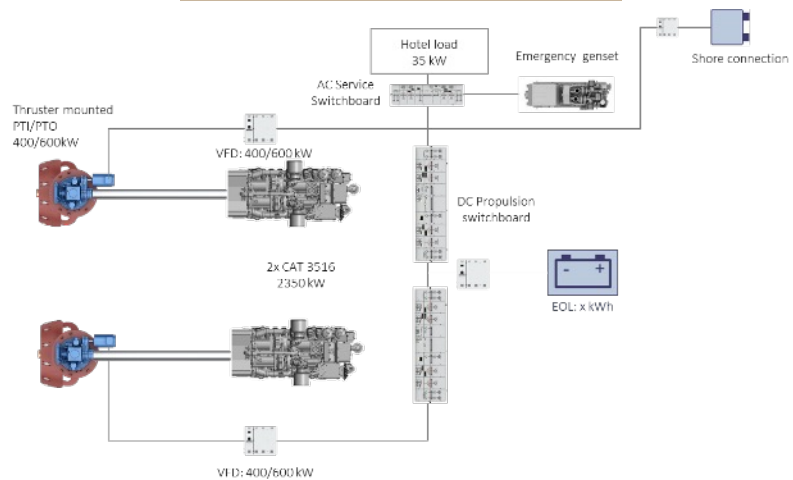
Diesel-Electric



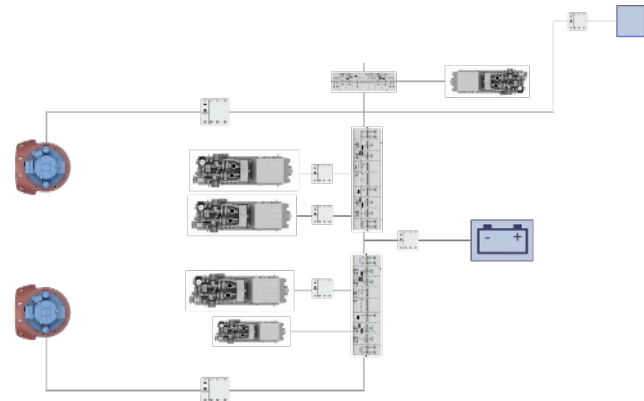
Pure electric



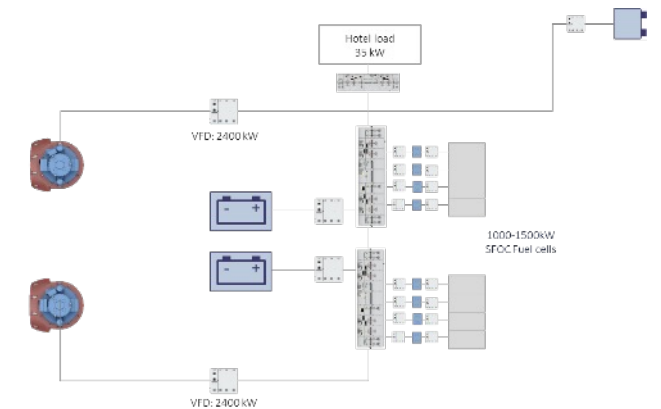
Mechanical Hybrid



Diesel-Electric Hybrid



Fuel cell electric Hybrid







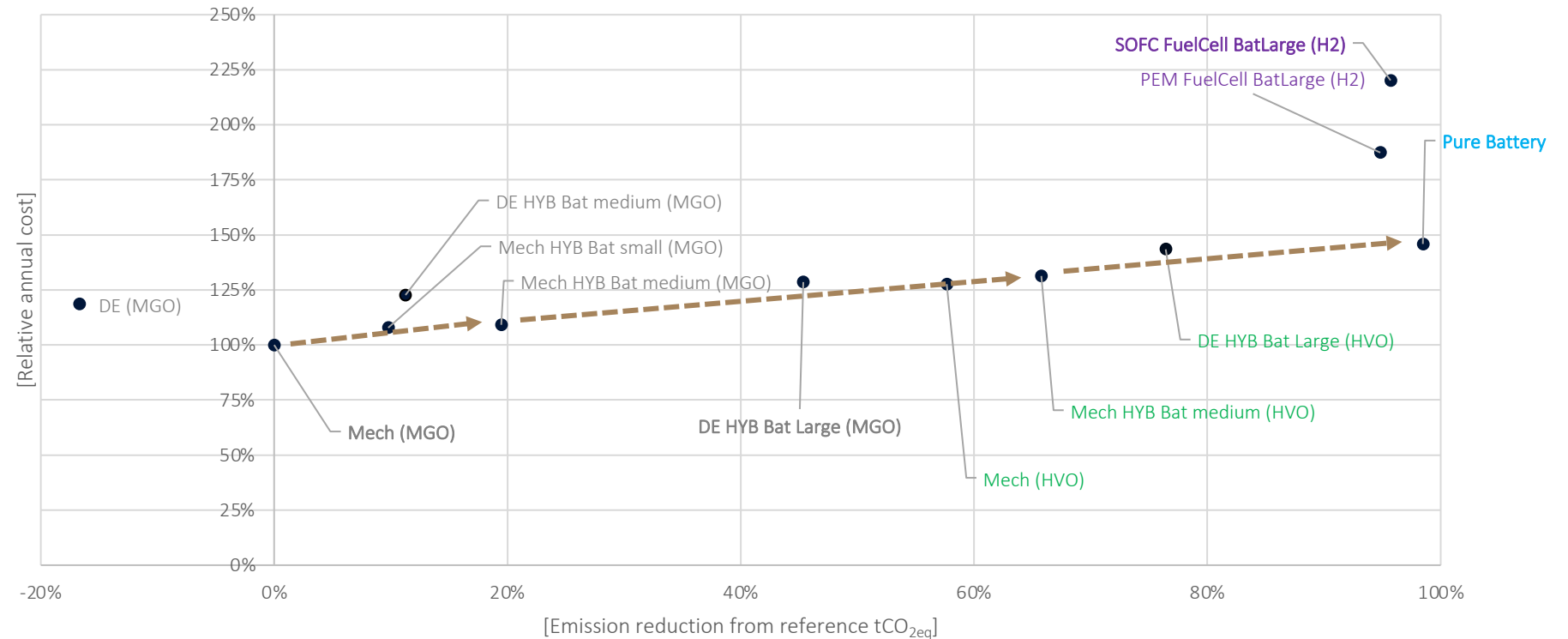
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# Harbour Tugs

## Relative annual cost (OPEX+CAPEX) vs CO<sub>2</sub> benefit

Hydrogen
Renewable electricity
HVO – renewable diesel
Diesel

Relative annual cost (OPEX+CAPEX) vs Well to Wake CO<sub>2eq</sub>



Relative annual cost
OPEX (fuel, engine maintenance, battery replacement cost)
CAPEX financing @6% for 10 years with no residual value

Energy prices	
MGO \$600/ton (17.0€/GJ)	Compressed H2 8000€/ton (66.7€/GJ)
HVO \$2000/ton (42.2€/GJ)	Electricity 0.15€/kWh (41.7€/GJ)



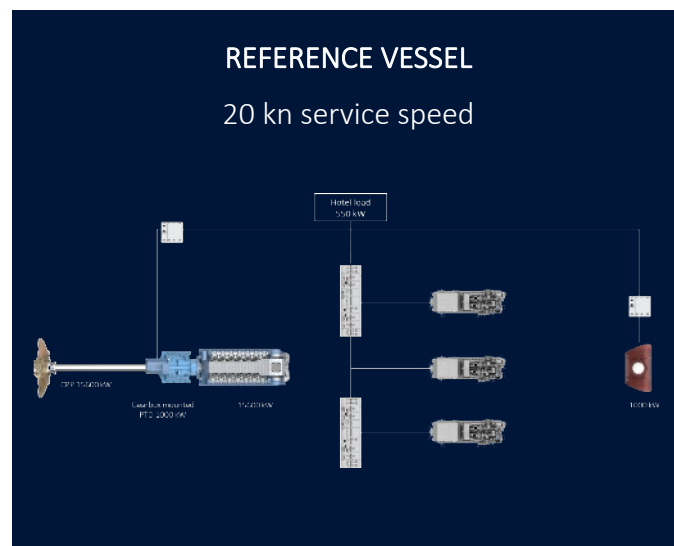
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**CASE STUDY:**  
**ZERO EMISSION**  
**1 500 LM RORO**



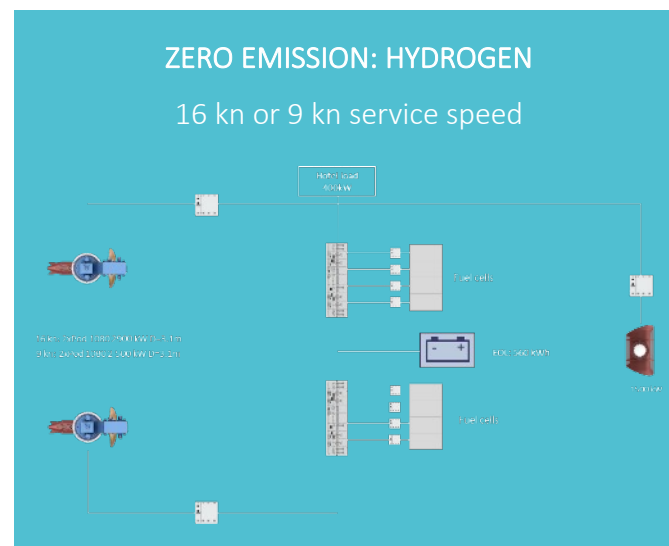
# RoRo vessel study

## Machinery options



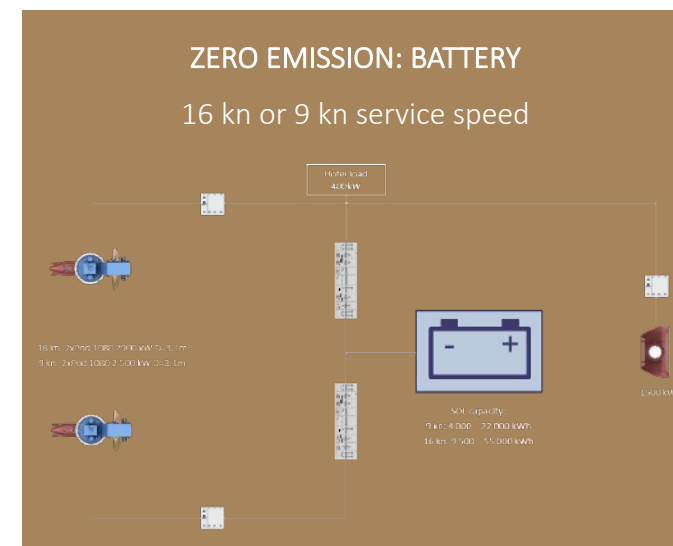
### DIESEL OR HVO

1 x diesel engine 15,6 MW  
3 x diesel gensets



### HYDROGEN AND FUEL CELLS

Installed fuel cell power:  
16kn: 12 000 kW (30 x 400 kW)  
9kn: 3 600 kW (9 x 400 kW)



### PURE BATTERY

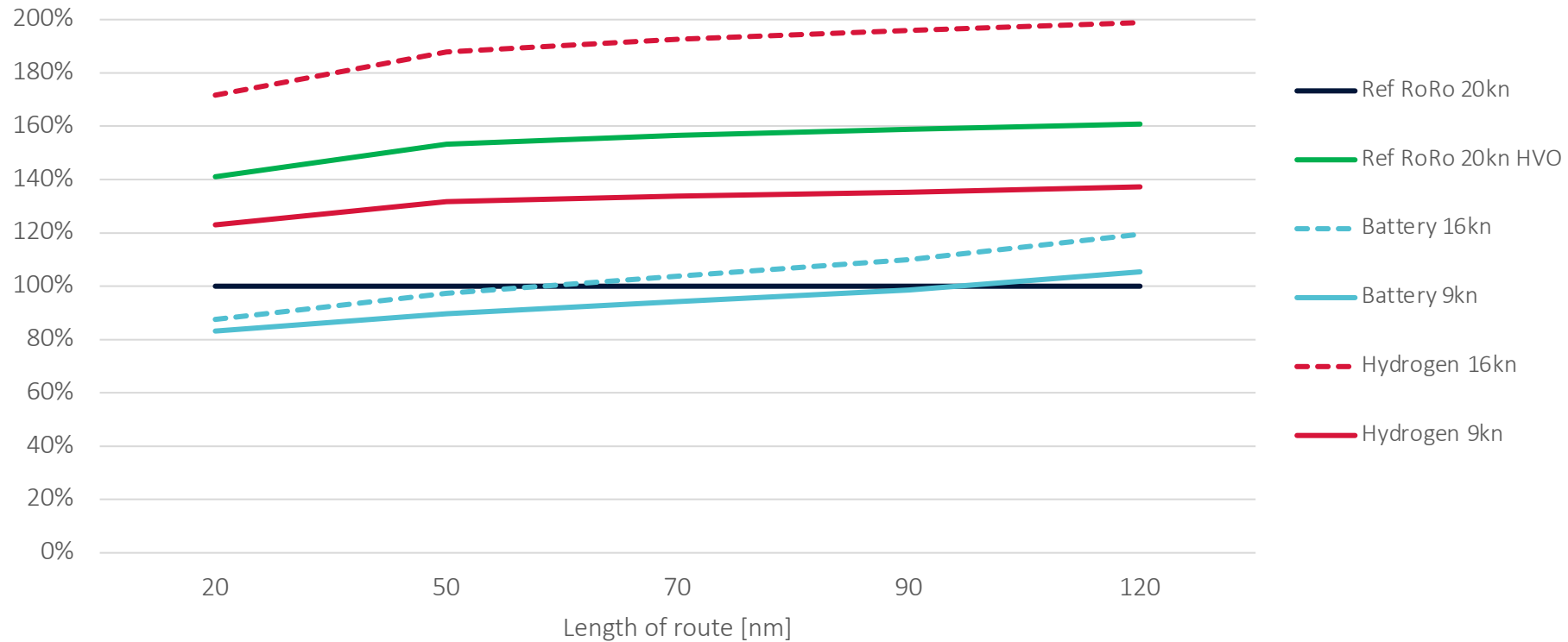
Installed battery capacity  
16kn: 9 500 – 55 000 kWh  
9kn: 4 000 – 22 000 kWh



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# Total transport cost

Relative annual cost per transported RoRo lanemeter

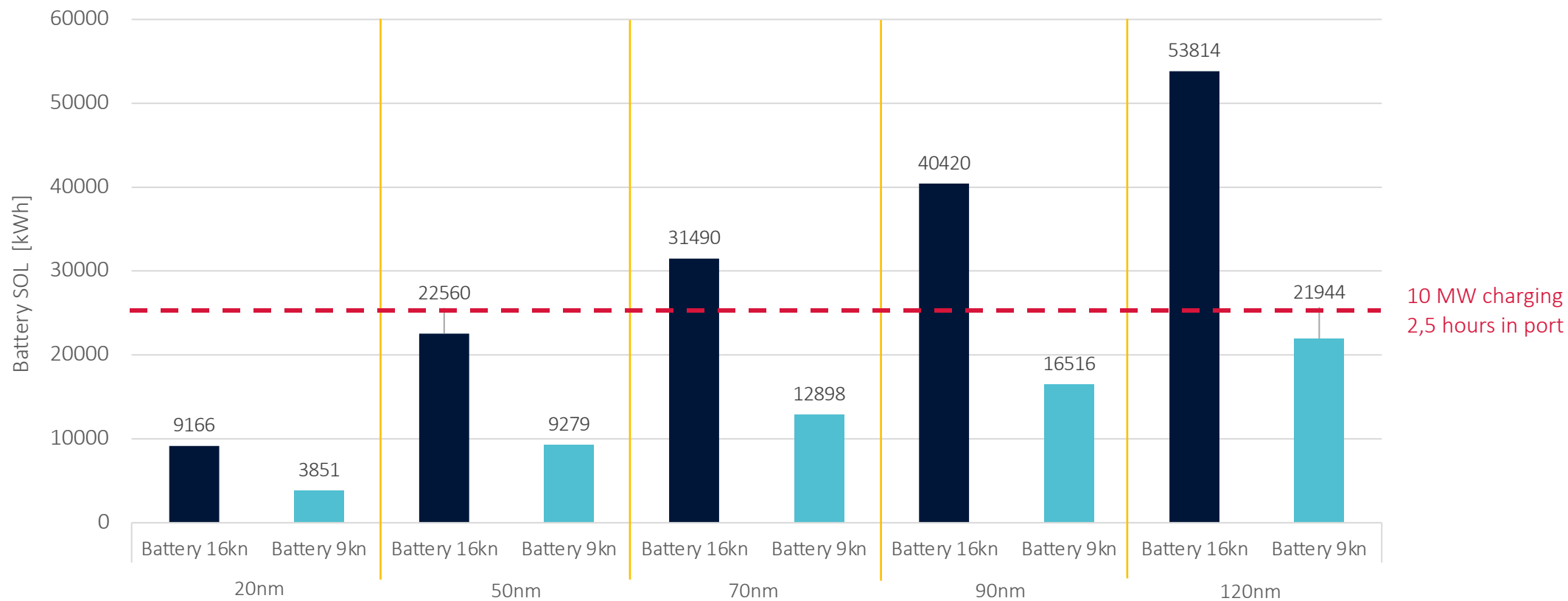


## ASSUMPTIONS:

- MGO = \$600/ton ~550€/ton
- HVO = ~2xMGO ~1100/ton
- Hydrogen compressed = 4300€/ton
- Grid = 0.8€/kWh

# Battery capacity

## Electric RoRo





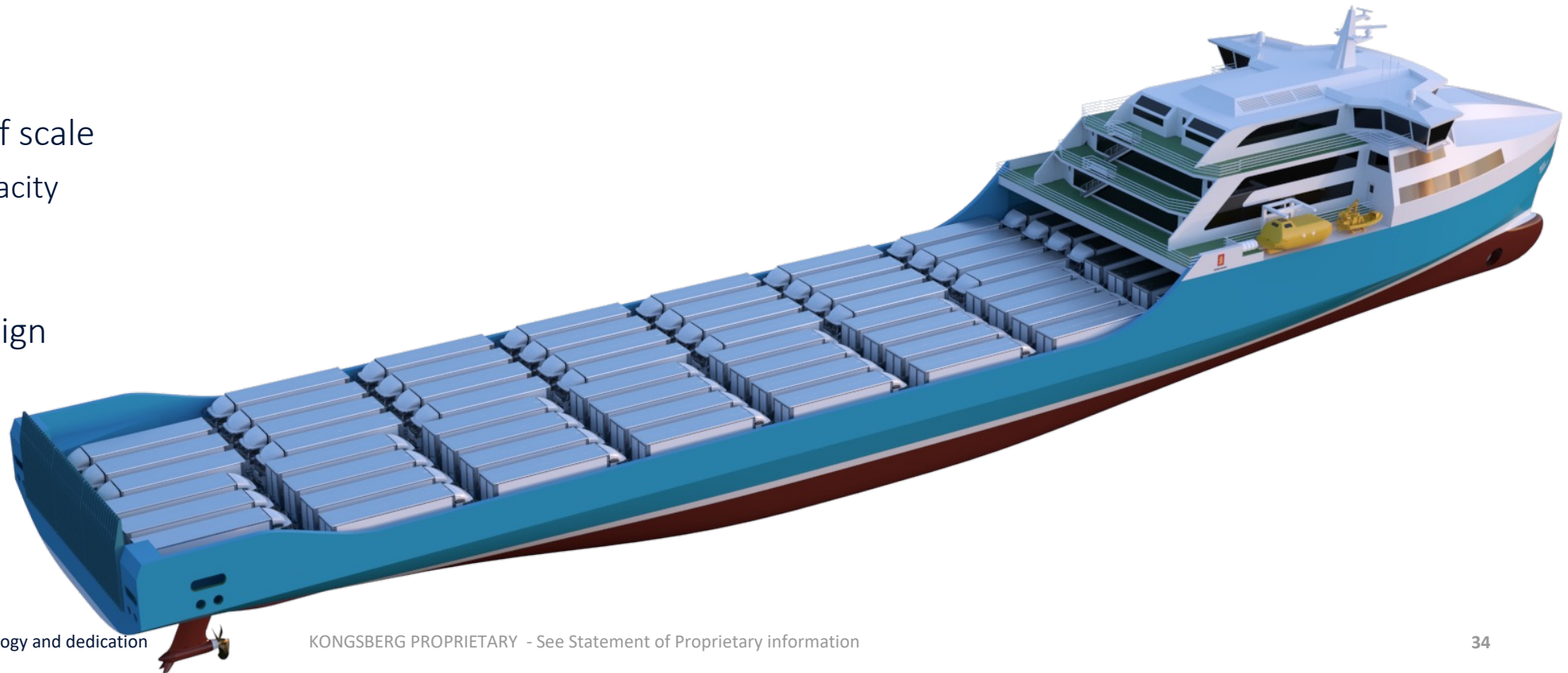


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# Making electric feasible

Electric RoRo

- Short routes
- Lower speed
- Rethink economy of scale
  - Energy storage capacity
  - Charging power
- New novel ship design





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# SUMMARY





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# Summary

Finding the path towards carbon neutral shipping



## ELECTRIC

Green technologies support increased electrification

Batteries is the most efficient way to use renewable electricity

Growing number of hybrids and pure electric vessels



## FUTURE PROOF

Competitive in today's market - ready for low carbon fuels:

- Ammonia or Methanol ready LNG system
- Battery ready

Best efficiency:

- PTO/PTI
- Wind propulsion



## NAVIGATE FUEL TRANSITION

Multifuel capability:

- LNG – BioLNG – LSNG
- Bio and green methanol
- Green ammonia
- HVO

Aim for highest efficiency





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# PROTECHTING PEOPLE AND PLANET

WORLD CLASS – Through people, technology and dedication

